# FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION

Including Schedules Prepared for Inclusion in the Financial Statements of the California State University

June 30, 2009 and 2008

With

**Report of Certified Public Accountants** 

# **TABLE OF CONTENTS June 30, 2009**

# **CONTENTS**

				<u>Page</u>
INDEPENDENT AUDITORS' REPORT				1
AUDITED FINANCIAL STATEMENTS:				
Statements of Financial Position		•••••	•••••	2
Statements of Activities	•••••	•••••	•••••	3
Statements of Cash Flows	•••••		• • • • • • • • • • • • • • • • • • • •	4
Notes to the Financial Statements				5 - 16
SUPPLEMENTARY SCHEDULES:				
Schedule of Net Assets	•••••••		•••••	17
Statement of Revenues, Expenses, ar	nd Changes	in Net Assets	· · · · · · · · · · · · · · · · · · ·	18
Other Information	••••••		•••••	19-23
Notes to Supplementary Information			••••	24-25

John B. Hunter, CPA
James A. Hunter, CPA
Scott E. Hunt, CPA/ABV
Donna L. Taylor, CPA, CFE
Eileen Sacra Capaccio, CPA
Carol Mayes, CPA, CFE
Kim Windsor, CPA/ABV
Jennifer J. Hillegeist, CPA





1315 Fourth Street
Eureka, California 95501

Telephone 707-476-0674

Telephone 707-476-0674 Fax 707-476-0675

admin@hhh-cpa.com

### INDEPENDENT AUDITORS' REPORT

Humboldt State University Advancement Foundation Board of Directors Arcata, California

We have audited the accompanying statements of financial position of the Humboldt State University Advancement Foundation (a nonprofit organization) as of June 30, 2009 and 2008, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Humboldt State University Advancement Foundation as of June 30, 2009 and 2008, and the changes in its net assets and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of net assets, the statement of revenues, expenses and changes in net assets, and other information (supplementary information on pages 17 - 23) are presented for purposes of additional analysis and are not required parts of the basic financial statements. The supplementary information has been subjected to auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole

September 22, 2009

Hunter, Hunter & Hunt

# STATEMENTS OF FINANCIAL POSITION

June 30, 2009 and 2008

Assets	2009	2008
Current assets		
Cash and cash equivalents	\$ 27,469	\$ 6,042
Cash and cash equivalents - LAIF Funds	161,856	113,937
Total cash	189,325	119,979
Interest receivable	2,150	1,618
Other receivable	60,429	76,123
Total current assets	251,904	197,720
Long-term assets		
Promise to give	4,176	4,176
Stock	1,217	1,217
Investments	18,647,675	20,740,087
Land	675,000	715,000
Total long-term assets	19,328,068	21,460,480
Total assets	\$ 19,579,972	\$ 21,658,200
Liabilities and Net Assets		
Current liabilities		
Payable to HSU	\$ 308	\$ 74,080
Other payable	92,453	83,322
Total current liabilities	92,761	157,402
Long-term liabilities		
CSURMA loan payable	2,535,000	
Total liabilities	2,627,761	157,402
Net assets		
Unrestricted	(1,438,790)	160,959
Temporarily restricted	4,369,700	7,592,465
Permanently restricted	14,021,301	13,747,374
Total net assets	16,952,211	21,500,798
Total liabilities and net assets	\$ 19,579,972	<u>\$ 21,658,200</u>

See accompanying notes.

# STATEMENTS OF ACTIVITIES

For the Fiscal Years Ended June 30, 2009 with Comparative Totals for the Year Ended 2008

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	2008 Total
Revenues and gains					
Contributions, gifts and grants Investment return Misc income	\$ 3,000 114,058 5,500	\$ 80,212 (3,062,975)	\$ 272,927	\$ 356,139 (2,948,917) 5,500	\$ 360,088 (453,185) 633
Total revenues, gains and losses	122,558	(2,982,763)	272,927	(2,587,278)	(92,464)
Net transfers (to) from other organizations Net assets released from restrictions	938,913	(990,000) (938,913)	1,000	(989,000)	28,689
Total revenues, gains, losses and net assets transferred/released from restrictions	1,061,471	(4,911,676)	273,927	(3,576,278)	(63,775)
Expenses					
Investment fees	338,782		v (	338,782	253,218
Less administration cost recovery	(250,734)			(250,734)	(172,584)
Net investment fees	88,048	<del>.</del> .	<del>-</del>	88,048	80,634
Distribution of earnings	601,299		•	601,299	695,523
Loan interest expense	71,499	- · · · · · · · · · · · · · · · · · · ·	-	71,499	•
General and administrative	211,463	<u> </u>	· <u>• • • • • • • • • • • • • • • • • • •</u>	211,463	184,572
Total expenses	972,309	-	<u> </u>	972,309	960,729
Change in net assets before reclassification	89,162	(4,911,676)	273,927	(4,548,587)	(1,024,504)
Net asset reclassification based on change in law	(1,688,911)	1,688,911	-		-
Change in net assets	(1,599,749)	(3,222,765)	273,927	(4,548,587)	(1,024,504)
Net assets at beginning of year	160,959	7,592,465	13,747,374	21,500,798	22,525,302
Net assets at end of year	<b>\$</b> (1,438,790)	\$ 4,369,700	<b>\$ 14,021,301</b>	\$ 16,952,211	\$ 21,500,798

# STATEMENTS OF CASH FLOWS

For the Fiscal Years Ended June 30, 2009 and 2008

		2009	2008
CASH FLOWS FROM OPERATING ACTIVITIES:			
Increase (Decrease) in net assets	\$	(4,548,587)	\$ (1,024,504)
Adjustments to reconcile increase (decrease) in net assets to net cash			
provided (used) by operating activities:			
Net noncash investment returns and losses		3,029,576	456,327
Fees paid through liquidation of investments		354,477	209,208
Distribution of earnings through liquidation of investments		600,255	695,037
Transfer to other organization through liquidation of investments		1,100,000	339,000
Loss on value of land		40,000	
Promise to give			(4,176)
Donated stock		(110,204)	(29,788)
(Increase) decrease in operating assets:		, , ,	
Interest receivable		(532)	1,516
Other receivable		15,694	(44,047)
Increase (decrease) in operating liabilities:		,·	( , , ) , , , ,
Payable to HSU		(73,772)	(2,831)
Other payable		9,130	96,017
Contributions received restricted for long term purposes:		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2 2,0 2 .
Endowment contributions		(464,139)	(701,470)
Net cash provided (used) by operating activities		(48,102)	 (9,711)
Net cash provided (used) by operating activities		(40,102)	 (),/11)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of investments		(346,691)	 (696,679)
Net cash provided (used) by investing activities		(346,691)	 (696,679)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Collections of contributions restricted for long term purposes:			
Endowment fund		464,139	 701,470
		464,139	701,470
Net cash provided (used) by financing activities		704,139	 701,470
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		69,346	(4,920)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		119,979	 124,899
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	189,325	\$ 119,979
SUPPLEMENTAL DISCLOSURE:			
	Φ	20.011	
Interest paid	\$	39,811	-
Noncash investing and financing transaction:			
Investment real estate acquired through debt		2,535,000	
Investment real estate acquired through liquidation of other investments		1,678,516	-

# **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

This summary of significant accounting policies of Humboldt State University Advancement Foundation (Advancement Foundation) is presented to assist in understanding Advancement Foundation's financial statements. The financial statements and notes are representations of management, who is responsible for their integrity and objectivity. These accounting policies have been consistently applied in the preparation of the financial statements.

# Organization

Advancement Foundation is an auxiliary organization of Humboldt State University (HSU) in Arcata, California, and is a component unit of the California State University. Advancement Foundation is a nonprofit corporation, whose exclusive purpose is to provide designated support services to HSU in accordance with accepted financial standards, within program and policy objectives of HSU. Advancement Foundation serves as the recipient of gifts and grants intended by the donors, grantors, and HSU "for endowment." The Advancement Foundation Board of Directors is composed of community members, alumni and HSU administrators.

# **Basis of Accounting**

The financial statements of Advancement Foundation have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expiration of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Unconditional promises to give are recognized as revenues or gains in the period made. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Contributions of assets other than cash are recorded at their estimated fair value at the time of the gift.

### Cash and Cash Equivalents

Advancement Foundation considers all short-term, highly liquid investments, with a maturity date of not more than three months from the date of acquisition to be "cash equivalents." At June 30, 2009 and 2008, "cash and cash equivalents" consisted of cash in checking and cash in the State of California Local Agency Investment Fund (LAIF) investment pool.

### **Endowments**

Endowments consist of approximately 86 individual funds established for a variety of purposes. The endowments include both donor-restricted endowment funds and quasi-endowments.

Quasi-endowments (or funds functioning as endowments) are amounts that Advancement Foundation's Board of Directors has determined should be managed as if they were permanent or temporarily restricted endowments. The amounts may come from unrestricted resources, surplus operating funds, unused reserves, or moneys that a donor or other outside entity restricted for a particular purpose. The quasi-endowments are reported as restricted and expendable or as unrestricted, depending on whether there are restrictions on the resources used to create the quasi-endowment. See Note 6.

Effective July 1, 2005, Advancement Foundation's Board of Directors classified as quasiendowments those funds received from donors who described the purposes for the expenditures of those funds but did not specify an endowment restriction. The quasiendowments function as endowments for investment and spending purposes. Those funds previously classified as permanently restricted before being transferred to Advancement Foundation continue to be classified in this manner to be consistent with past treatment.

The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Advancement Foundation continues to classify as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, Advancement Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization.

# **Endowment Return Objectives and Risk Parameters**

Advancement Foundation has adopted investment and spending policies to establish a framework for the investment of endowment assets and to ensure that future growth of

these assets is sufficient to offset normal inflation plus reasonable spending, thereby preserving the constant dollar value and purchasing power of the assets for future generations. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds.

The objectives of the investment policy are defined as follows:

The Absolute Objective is to seek an average total annual net return of at least 5.0%, plus the consumer price index. This shall be measured in real rate-of-return terms (i.e. net of inflation) and shall have the longest time horizon for measurement. Actual returns in any given year may vary from this amount.

The Relative Objective is to seek competitive investment performance versus appropriate or relative capital market measures, such as securities indices. This shall be measured as time-weighted rates of return versus capital market indices.

The Comparative Objective is to seek a total rate of return that is above the median performance of similarly managed funds. This shall be measured as performance of the investment manager(s) as compared to a universe of similar investment funds.

To satisfy its long-term rate-of-return objectives, Advancement Foundation relies on a return strategy in which investments are diversified among both equity and fixed income securities so as to provide a balance that will enhance total return while avoiding undue risk concentration in any single asset class or investment category.

# **Endowment Spending Policy**

For the fiscal years ended June 30, 2009 and 2008, it was Advancement Foundation's goal to distribute annually a target net return of 4.5% of the endowments' average total market value during the twelve quarters ending with the last quarter of the previous calendar year. In establishing this policy, Advancement Foundation considered the long-term expected return on its endowments with the objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term and to provide additional real growth through new gifts and investment return.

For the fiscal years ended June 30, 2009 and 2008, the Board of Directors authorized an actual distribution rate of 4% of the average total market value during the twelve quarters ending 12/31/07 and 12/31/06, respectively. Earnings shall generally be available for distribution from those participant accounts invested for four or more quarters. Contractual agreements with significant donors may have spending and investment terms that take precedence over the general spending policy.

### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# Fair Value Measurements

Advancement Foundation has adopted Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" which defines fair value as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date." The following methods and assumptions are used in estimating fair value disclosures for financial instruments:

Cash, cash equivalents, receivables, short-term unconditional promises to give, and other payables:

The carrying amounts reported in the statement of financial position approximate fair values because of the short maturities of those instruments.

# Endowment and non-endowed investments:

The fair values of investments are based on quoted market prices for those or similar investments excluding property investments and alternative investments.

The fair market value of property investments are based on appraisals.

Alternative investments are defined as any investment in private equity, non-listed and market priced absolute return strategies, non-listed and market priced vehicles investing in real estate, non-listed and market priced vehicles investing in commodities, non-listed and market priced vehicles, off-shore vehicles, and non-listed and market priced commingled funds. The fair market value of the market priced real estate investments is determined based on annual appraisals of the underlying properties. The fair market value of the commingled trust is determined based on the stock prices underlying the investment.

### Long-term unconditional promise to give:

The fair value of promises to give that are due in more than one year is estimated by discounting expected future cash flows using factors from IRS Publication 1457.

# Long-term loan:

Fair value approximates carrying value, since stated rates are similar to rates currently available to the Organization for debt with similar terms and remaining maturities.

See Notes 3, 4, 5 and 10.

### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the organization to retain as a fund of perpetual duration. This may result from unfavorable

market fluctuations and continued appropriation for programs that were deemed prudent by the Board of Directors. Deficiencies of this nature are reclassified as unrestricted net assets. Subsequent gains that restore the fair value of the donor-restricted endowment funds to the required level are classified as increases in unrestricted net assets until the required level is reached. See Note 11.

# **Implementation of FSP FAS 117-1**

In August 2008, the Financial Accounting Standards Board issued FASB Staff Position No. FAS 117-1, "Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds" (FSP FAS 117-1). FSP FAS 117-1 provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of UPMIFA. FSP FAS 117-1 also requires additional disclosures about an organization's endowment funds (both donor-restricted endowment funds and board-designated endowment funds) whether or not the organization is subject to UPMIFA.

The State of California enacted UPMIFA effective January 1, 2009, the provisions of which apply to endowment funds existing on or established after that date. Advancement Foundation has adopted FSP FAS 117-1 for the year ending June 30, 2009.

# **Income Taxes**

Advancement Foundation qualifies as a tax exempt organization under the applicable sections of the Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701d.

### Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with gains and losses included in the accompanying statement of activities as investment return.

Advancement Foundation maintains master investment accounts for its donor-restricted and board-designated endowments. The master investment accounts include the realized and unrealized gains and losses and interest and dividend income from the securities as well as the lease income from a real estate investment. These investment returns are allocated monthly to the individual endowments based on the relationship of the market value of each endowment to the total market value of the master investment accounts, as adjusted for additions to or deductions from those accounts.

### **Non-endowed Investments**

Advancement Foundation is managing the investment of the Hydrogen Demonstration Trust non-endowed asset portfolio. See Notes 3 and 7.

# **Net Assets**

Net assets are classified in the following categories:

Permanently restricted net assets - Net assets subject to donor-imposed stipulations to be maintained permanently by the Advancement Foundation.

**Temporarily restricted net assets** - Net assets subject to donor-imposed stipulations that will be met by actions of the Advancement Foundation and/or the passage of time.

Unrestricted net assets - Net assets not subject to donor-imposed stipulations.

# **Recovery of Administration Costs**

Advancement Foundation incurs management, accounting, data processing, insurance and related support service expenses. To recover these costs, all funds are charged a quarterly administrative fee. For the year ended June 30, 2009, thirty-seven and one half basis points of the market value of all funds were charged each quarter. For the year ended June 30, 2008, fifteen basis points of the market value of all funds were charged in the first three fiscal quarters and thirty-seven and one half basis points were charged in the fourth quarter. For purposes of financial statement presentation, administration cost recovery fees are netted against investment fees.

# **NOTE 2 - CONCENTRATION OF RISK:**

Advancement Foundation occasionally has a need to maintain a cash balance with a single financial institution in excess of the \$250,000 insured by the Federal Deposit Insurance Corporation (FDIC).

Advancement Foundation maintains cash in an investment pool with LAIF. The investment is not insured. However, these funds are invested in accordance with California Government Code Sections 16430 and 16480, the stated investment authority for the Pooled Money Investment Account. The total cash in LAIF at June 30, 2009 and 2008, was \$161,856 and \$113,937, respectively.

### **NOTE 3 - INVESTMENTS:**

Long term investments consist of endowment and non-endowment funds managed by investment managers and real estate managed by Advancement Foundation. Investments consist of the following:

# **Endowment Investments**

	2009	2008
Large Cap US Equity, Small/Mid Cap US Equity		
& Non-US Equity	\$ 5,173,127	\$ 8,830,978
Fixed income	3,990,880	4,195,999
Real estate	2,651,447	1,582,981
All asset strategies	1,036,751	936,978
Short term bonds	381,321	
Cash equivalents	61,364	<u>525,985</u>
Total	\$13,294,890	\$16,072,921

For the fiscal year ended June 30, 2009, the investments listed above include \$2,651,447 in market priced real estate investments and \$1,210,832 in a private commingled trust that invests in publicly traded stocks. For the fiscal year ended June 30, 2008, the investments listed above include \$1,582,981 in market priced real estate investments and \$2,158,289 in a private commingled trust that invests in publicly traded stocks.

Non-endowment Investments		
	2009	2008
Hydrogen Demonstration funds		
Mutual funds - equity	\$ 1,097,726	\$ 2,675,982
Mutual funds - fixed income	1,713,507	1,986,297
Cash	6,552	4,887
Real estate managed by Advancement Foundation	2,535,000	_
Total	<u>\$ 5,352,785</u>	<u>\$ 4,667,166</u>
Return on all investments consisted of the following:		
	2009	2008
Endowment & non-endowment investments:		
Interest, dividends & other income	\$ 561,188	\$ 669,788
Rental income	237,990	
Net realized losses carried at fair market value	(397,013)	976,451
Net unrealized losses carried at fair market value	(3,353,972)	(2,103,395)
LAIF interest	2,673	3,971
Checking account interest	217	-
Total	<u>\$(2,948,917</u> )	<u>\$ (453,185)</u>

For purposes of the cash flow statement, investment returns reinvested consisted of the following:

	2009	2008
Interest & dividends	\$ 681,409	\$ 670,617
Net realized losses carried at fair market value	(397,013)	976,451
Net unrealized losses carried at fair market value	(3,313,972)	(2,103,395)
Total	\$(3,029,576)	<u>\$ (456,327)</u>

# **NOTE 4 - LAND:**

In June 2005, Advancement Foundation accepted 385 acres of land commonly known as the Schatz Demonstration Tree Farm. The land is a permanently restricted investment to provide a demonstration tree farm operation for the benefit of the instructional and research needs of the students and faculty of HSU and as an example for owners of small timberland parcels. The appraised value of the land was \$715,000 on October 29, 1987, the date of the trust agreement gifting the property to HSU. The land was reappraised at \$675,000 on July 15, 2008.

### **NOTE 5 - LOAN PAYABLE:**

California State University Risk Management Authority (CSURMA) granted a loan to Advancement Foundation on August 26, 2008. The proceeds of \$2,535,000 financed the acquisition of property located in Arcata, California. The loan is unsecured. See Note 3.

The loan is non-amortizing, with interest due and payable quarterly. The interest rate charged is equal to the rate of interest paid to CSURMA for funds invested with CalTrust. Interest shall accrue on the outstanding loan balance at the rate in effect during the period being accrued. For the fiscal year ended June 30, 2009, Advancement Foundation incurred interest expense of \$71,499 of which \$39,811 was paid and the balance accrued in other payables. The average interest rate was 2.82%.

All principal and any remaining unpaid interest will be due and payable on October 31, 2013. Principal may be prepaid at any time during the term of the loan. The loan may be assigned to another auxiliary at HSU upon request of the campus President and approval of the CSURMA Chair and Treasurer.

# **NOTE 6 - ENDOWMENT NET ASSETS:**

Endowment net asset composition by type of fund for the fiscal year ended June 30, 2009, is as follows:

	Unrest	Unrestricted		nporarily estricted	Permanently Restricted	Total	
Donor restricted endowment funds	\$	-	\$	137,389	\$12,077,921	\$12,215,310	
Board-designated quasi-endowment funds Total funds		32,934 32,934	\$	991,463 1,128,852	686,505 \$12,764,426	1,710,902 \$13,926,212	

The changes in endowment net assets for the fiscal year ended June 30, 2009, are as follows:

	<u>Unr</u>	estricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$	36,923	\$ 4,159,668	\$12,490,499	\$16,687,090
Investment return: Investment income Net depreciation:		1,357	545,311	-	546,668
(realized & unrealized) Total investment return		(7,178) (5,821)	(2,891,839) (2,346,528)		(2,899,017) (2,352,349)
Contributions Net transfers		3,000	80,212 110,000	272,927 1,000	356,139 111,000
Appropriation of endowment assets for expenditure Investment fees		(458) (710)	(590,840) (283,660)		(591,298) (284,370)
Endowment net assets, end of year	\$	32,934	<u>\$ 1,128,852</u>	<u>\$12,764,426</u>	\$13,926,212

Endowment net asset composition by type of fund for the fiscal year ended June 30, 2008, is as follows:

follows:	on by type or rui	id for the fiscal ye	sai ended Julie	50, 2000, 13 ds
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor restricted endowment funds	\$ -	\$ 3,088,746	\$11,653,424	\$14,742,170
Board-designated quasi-endowment funds Total funds	36,923 \$ 36,923	1,070,922 \$ 4,159,668	837,075 \$12,490,499	1,944,920 \$16,687,090
The changes in endowment net	assets for the fis	scal year ended J	une 30, 2008, ar	e as follows:
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year Investment return:	\$ 12,403	\$ 4,738,307	\$12,359,342	\$17,110,052
Investment income Net depreciation:	577	502,553		503,130
(realized & unrealized) Total investment return	(1,670) (1,093)	(783,384) (280,831)		<u>(785,054)</u> <u>(281,924)</u>
Contributions Net transfers	26,307 -	210,858 234,455	122,923 8,234	360,088 242,689
Appropriation of endowment assets for expenditure Investment fees	(440) (254)	(533,629) (209,492)		(534,069) (209,746)
Endowment net assets, end of year	\$ 36,923	<u>\$ 4,159,668</u>	\$12,490,499	\$16,687,090
Descriptions of amounts class		anently restricted	l net assets a	nd temporarily
restricted net assets are as follow			2009	2008
Permanently restricted net ass			•	
(1) The portion of perpetual end to be retained permanen stipulation or by UPMIFA	dowment funds atly either by	that is required explicit donor	\$ 12,764,42 <u>6</u>	<u>\$12,490,499</u>
Total endowment fun restricted net assets		s permanently	\$12,764,426	\$12,490,499
Temporarily restricted net asse	<u>ets</u>			
<ul><li>(1) Term endowment funds</li><li>(2) The portion of perpetual end restriction under UPMIFA:</li></ul>		ubject to a time	\$ -	\$ -
Without purpose restriction With purpose restrictions Total endowment fur		as temporarily	1,128,85 <u>2</u>	<u>4,159,668</u>
restricted net assets	i .		<u>\$ 1,128,852</u>	<u>\$ 4,159,668</u>

# NOTE 7 - TRANSFERS TO AND FROM OTHER ORGANIZATIONS:

Occasionally HSU and its auxiliary organizations find it appropriate to transfer certain fiscal responsibilities to a different entity. The transfers do not change the underlying characteristics of any endowments transferred.

During the years ended June 30, 2009 and 2008, Advancement Foundation received transfers from Humboldt State University Sponsored Programs Foundation (HSUSPF), HSU Alumni Association, and HSU. The endowed and non-endowed assets transferred during the fiscal year ended June 30, 2009, are as follows:

	Unrestricted		Restricted		Restricted		Total	
Transfers from: HSUSPF	\$	_	\$	100,000	\$		\$	100,000
HSU Alumni Association		-		10,000		1,000		11,000
Transfers to HSU			_(	1,100,000)		_		<u>1,100,000</u> )
Total Assets Transferred	\$		\$	<u>(990,000</u> )	\$	1,000	<u>\$</u>	(989,000)

The transfers to HSU are gift pledges. Per a gift agreement with HSU dated September 30, 2008, Advancement Foundation has pledged \$2,990,500 for the construction of the Schatz Energy Research Center. The funds will be withdrawn from the Hydrogen Demonstration Trust non-endowed asset portfolio.

The endowed and non-endowed assets transferred during the fiscal year ended June 30, 2008, are as follows:

		Unrestricted		Temporarily <u>Restricted</u>		Permanently <u>Restricted</u>		Total	
Transfers from:									
HSUSPF	\$	· •	\$	328,000	\$	7,234	\$	335,234	
<b>HSU Alumni Association</b>		_		13,500		1,000		14,500	
HSU		· <b>-</b>		17,955		-		17,955	
Transfers to HSUSPF				(339,000)				(339,000)	
Total Assets Transferred	\$	-	\$	20,455	\$	8,234	\$	28,689	

The transfer to HSUSPF consists of approved withdrawals from the Hydrogen Demonstration Trust non-endowed asset portfolio.

### **NOTE 8 - RELATED PARTY TRANSACTIONS:**

Humboldt State University Center (UC) is an auxiliary nonprofit organization of HSU. At the request of the Advancement Foundation and with the authorization of HSU, UC provides accounting and financial reporting services to the Advancement Foundation. For the fiscal years ended June 30, 2009 and 2008, Advancement Foundation paid UC a fixed annual fee of \$34,650 and \$33,000, respectively. For the subsequent year, accounting and financial reporting services will be provided by HSU Financial Services.

For the fiscal years ended June 30, 2009 and 2008, Advancement Foundation reimbursed HSU \$155,286 and \$125,080, respectively, for personnel services, of which \$0 and \$74,080 was owed at June 30, 2009 and 2008, respectively.

Advancement Foundation has leasing agreements with HSU for two investment properties located in Arcata, California. The lease for the property located on C Street commenced on August 11, 2008 and will end on August 10, 2018. The monthly rent payable for the duration of the lease term is \$12,100. Advancement Foundation will receive \$145,200 each year for the next five years. The lease for the property located on Samoa Boulevard commenced on August 29, 2008 and will end on August 28, 2018. The monthly rent payable for the duration of the lease term is \$11,500. Advancement Foundation will receive \$138,600 each year for the next five years.

For the fiscal year ended June 30, 2009, Advancement Foundation received \$116,990 from HSU for the Samoa Boulevard property and approximately \$121,000, for the C Street property, of which no amounts were due at June 30, 2009.

# NOTE 9 - FUNCTIONAL ALLOCATION OF EXPENSES:

Expenses by functional classification are as follows:

portions by running and classification, and the territorial	2009	2008
Program services	\$ 760,846	\$ 776,157
Fundraising expenses	32,375	32,250
Supporting services	<u>179,088</u>	<u>152,322</u>
Total	<u>\$ 972,309</u>	\$ 960,729

# **NOTE 10 - FAIR VALUE OF FINANCIAL INSTRUMENTS:**

Fair values of assets measured on a recurring basis at June 30, 2009, are as follows:

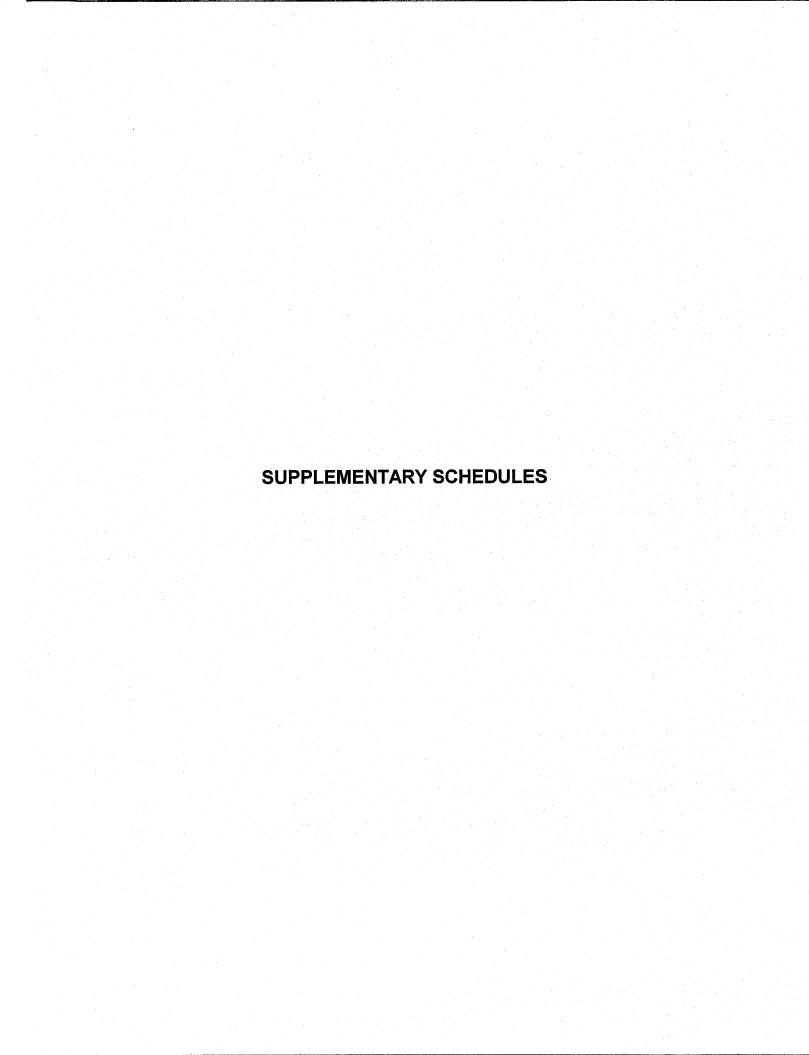
			Fair Value Mea	surements at (	6/30/09 Using
			Quoted Prices	Significant	
			in Active Markets	Other	Significant
			for Identical	Observable	Unobservable
		Fair	Assets	Inputs	Inputs
	_	Value	(Level 1)	(Level 2)	<u>(Level 3)</u>
Investments:					
Equity securities:					
publicly traded	Ç	\$ 5,060,021	\$ 5,060,021	\$ -	\$ -
privately traded		1,210,832	. <b>-</b>	1,210,832	-
Fixed income		5,704,387	5,704,387		-
Real estate		4,232,117	-	4,232,117	-
RREEF		954,330	-	954,330	<b>-</b>
All asset strategies		1,036,751	1,036,751	-	
Short term bonds		381,321	381,321	-	-
Cash equivalents		67,916	67,916	-	•
Land		675,000	· ·	675,000	
Stock		1,217		1,217	-
Promise to give		4,176	-		4,176
Total	2	\$ 19,328,068	<u>\$ 12,250,396</u>	<u>\$ 7,073,496</u>	<u>\$ 4,176</u>

# NOTE 11 - NET ASSET RECLASSIFICATION BASED ON CHANGE IN LAW:

Per the accounting policy implemented during the current year, Advancement Foundation has reclassified \$1,688,911 of funds with deficiencies to unrestricted net assets as of June 30, 2009. For the year ended June 30, 2008, funds with deficiencies totaled \$9,386. See Note 1.

# **NOTE 12 - SUBSEQUENT EVENTS:**

In preparing these financial statements, Advancement Foundation has evaluated events and transactions for potential recognition or disclosure through September 22, 2009, the date the financial statements were available to be issued.



# Schedule of Net Assets June 30, 2009

(for inclusion in the California State University)

Assets:	
Current assets:	
Cash and cash equivalents	\$ 27,469
Short-term investments	161,856
Accounts receivable, net	
Leases receivable, current portion	
Pledges receivable, net	_
Prepaid expenses and other assets	62,579
Total current assets	251,904
Noncurrent assets:	<del> </del>
Restricted cash and cash equivalents	
Accounts receivable, net	:- <u>-</u>
Leases receivable, net of current portion	
Student loans receivable, net	*****
Promise to give	4,176
Endowment investments	13,294,890
Other long-term investments	5,352,785
	3,332,700
Capital assets, net Other assets	676,217
Total noncurrent assets	19,328,068
Total assets	19,579,972
Liabilities:	
Current liabilities:	
Accounts payable	-
Accrued salaries and benefits payable	<del></del>
Accrued compensated absences- current portion	
Deferred revenue	<del>-1</del>
Capitalized lease obligations – current portion	
Long-term debt obligations – current portion	
Due to California State University Risk Management Authority	02.761
Other liabilities	92,761
Total current liabilities	92,761
Noncurrent liabilities:	
Accrued compensated absences, net of current portion	
Deferred revenue	
Grants refundable	
Capitalized lease obligations, net of current portion	
Long-term debt obligations, net of current portion	2,535,000
Depository accounts	<del></del>
Other liabilities	
Total noncurrent liabilities	2,535,000
Total liabilities	2,627,761
Net assets:	
Invested in capital assets, net of related debt	
Restricted for:	
Nonexpendable – endowments	15,045,697
Expendable:	
Other	3,378,237
	<del></del>
Unrestricted	(1,471,723)
Total net assets	\$ 16,952,211

**Humboldt State University Advancement Foundation** Statement of Revenues, Expenses, and Changes in Net Assets

Year Ended June 30, 2009

Revenues:		
Operating revenues:		
Student tuition and fees (net of scholarship allowances of \$)	\$	
Grants and contracts, noncapital:		
Federal		· .
State and local		* *************************************
Nongovernmental		; <del></del>
Sales and services of educational activities		
Sales and services of auxiliary enterprises (net of scholarship		
allowances of \$		ing a second
Other operating revenues  Total operating revenues		
Expenses:		
Operating expenses:		
Instruction		<del></del>
Research		
Public service		· · · · · · · · · · · · · · · · · · ·
Academic support		
Student services		
Institutional support		ingin di <del>air</del>
Operation and maintenance of plant		
Student grants and scholarships		
Auxiliary enterprise expenses		
Depreciation and amortization		<del></del>
Total operating expenses		
Operating income (loss)		<del></del>
Nonoperating revenues (expenses):		
State appropriations, noncapital		
Gifts, noncapital		193,212
Investment income, net		(618,870)
Endowment income		(2,668,829)
Interest on capital-related debt		
Other nonoperating revenues (expenses)		(1,728,027)
Net nonoperating revenues (expenses)		(4,822,514)
Income (loss) before other additions		(4,822,514)
State appropriations, capital		
Grants and gifts, capital		·
Additions to permanent endowments	1.	273,927
Increase (decrease) in net assets		(4,548,587)
Net assets:		
Net assets at beginning of year	1	21,500,798
Net assets at end of year	\$	16,952,211
See accompanying notes to financial statements.		

Other Information June 30, 2009

(for inclusion in the California State University)

# 1 Restricted cash and cash equivalents at June 30, 2009:

Portion of restricted cash and cash equivalents related to endowments	 •			
All other restricted cash and cash equivalents				
Total restricted cash and cash equivalents	- <b>S</b>			
2 Composition of investments at June 30, 2009:				
	Current	Noncurrent	Total	
State of California Surplus Money Investment Fund (SMIF)	<b>↔</b>	1.	€9	
State of California Local Agency Investment Fund (LAIF)	161,856			161,856
Met West Short Term Fund				1
Met West Medium Term Fund	1	1		1.
Met West Equity Fund				
Debt securities		1.		ļ
Equity securities		5,173,127	5,173,127	127
Fixed income securities (Treasury notes, GNIMA's)	· ·	3,990,880	3,990,880	880
Real estate		5,186,447	5,186,447	447
Certificates of deposit		1		
Notes receivable		1		
Mutual funds		3,847,984	3,847,984	984
Collateralized mortgage obligations:				
Inverse floaters				
Interest-only strips		1		
Agency pass-through		I.		1
Private pass-through				1
Other investments:			Ţ	
Money market funds		07,910	97	67,916 281 221
Short Ichii Donas Add description		701,321	100	170
Add description				-
Add description		1		1
Add description		1		1
Add description		1		
Add description				
Total investments	161,856	18,647,675	18,809,531	,531
Less endowment investments (enter as negative number)		(13,294,890)	(13,294,890)	(068
Total investments	\$ 161,856 \$	\$ 5,352,785	\$ 5,514,641	,641

See the accompanying auditors' report and notes to supplementary information. 19

# HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION Other Information June 30, 2009 (for inclusion in the California State University)

3 Composition of capital assets at June 30, 2009:				Relence			Transfers of	
	Balance June 30, 2008	Prior period Adjustments	Reclassifications	30-Jun-08 (restated)	Additions	Reductions	Completed	Balance June 30, 2009
Nondenreciable canital assets:								
Land and land improvements	•	1	-		1.		1.	
Works of art and historical treasures	1	I	1	-	ŀ	Ì	1	I
Construction work in progress (CWIP)	-		******					.
nest in the second seco				1		and the same of th	1	
I otal nonucpreciaone capital assets								
Depreciable capital assets:								
Buildings and building improvements	· [	1	-	1		1	ŀ	ı
Improvements other than buildings				1		1	I	l
Infrastructure	1	-	1	1	.1	l		
I essebold improvements		1	.1		•1	1	1	ł
Personal property								
Followert	1			.	1	1		1
I ibrary books and materials		ļ	1	1		1		ŀ
Intangible assets		1	l		1	1	1	1
mangion woods								
Total depreciable capital assets								
Total cost	.	1	1	İ		1		  -  -  -
1000 1001								
Less accumulated depreciation:								
Buildings and building improvements	1.	1		1	1	1	1	
Improvements, other than buildings		1		1	1		1	ı
Infrastructure				1	1	1	1	1
Leasehold improvements	1	1	-		1	1	1	ľ
Personal property:								
Equipment		1	1	1		}	1	I
Library books and materials	Ì	1		1	1	•	1:	l
Intangible assets	Ĭ		ľ	1	]	1	1	1
I otal accumulated depreciation			Arrest					
Net capital assets	 •							
	0000 00 June 30 3000	Ġ						

Detail of depreciation and amortization expense for the year ended June 30, 2009:

ion and amortization expense related to capital as \$ ion expense related to other assets  Total depreciation and amortization  \$	1		-
preciat nortizal	preciation and amortization expense related to capital as \$	nortization expense related to other assets	Total depreciation and amortization \$ =

# HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION Other information June 30, 2009 (for inclusion in the California State University)

4 Long-term liabilities activity schedule:

				Balance					
	Balance June 30, 2008	Prior period adjustments	Reclassifications	June 30, 2008 (restated)	Additions	Reductions	Balance June 30, 2009	Long-term portion	Current portion
Accrued compensated absences		1	1	. 1	1	1	1	ſ	1
Gross balance	1	ı		I		I	1	I	
Unamortized premium on capitalized lease obligations				1			1	1	
Total capitalized lease obligations	I	1	. 1.	ł		I		1	- 1
I one-term delyt obligations:									
Revenue Bonds	-	1	1	1	1	1	I	I	1
Other bonds (non-Revenue Bonds)	Į	I	1	Į.	1	1	1	1	I
Commercial Paper		1.	1	· .j	1	1	I	ı	1
Other:					000 303 0		000	000	
California State University Kisk Management Aumonty Loan Description		I . I	[ ]	1 1	7,555,000	ľ	7,535,000	2,535,000	1
Description						.	l f		
Description	1		1	T		ı	-	1	ĺ
Description	1	-	1	ſ	I.	1	1	1	].
Describnon		ı			1				
Total long-term debt obligations			strators	1	2,535,000		2,535,000	2,535,000	
Unamortized bond premium / (discount)	ł	1		1	1.	I	1	1	
Unamortized loss on refunding					******				
Total long-term debt obligations, net	-	- Appeni		1	2,535,000	-	2,535,000	2,535,000	1
Total long-term liabilities	-		more .		2,535,000	1.	2,535,000	2,535,000	
							-		
5 Future minimum lease payments:			Dringing ond						
	Principal	Interest	Interest						
Year ending June 30:									
2010	1	1	1						
2011	I	1							
2012	1 1								
2013			1 1						
2015 - 2019	I	1	ı						
2020 - 2024	1	l							
2025 - 2029			ı						
2030 - 2034			I						
2040 - 2044	1	I							
2045 - 2049	I	1	1						
2050 - 2054 2055 - 2059	1 1	***	1 1						
Total minimum lease payments									
Less amounts representing interest			1						
Present value of future minimum lease payments									
Less, current pornon Cantalized laces obligation not of coursest nortion			3						
Capitalized rease obligation, net of cut tent pot tron									

# HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION Other Information June 30, 2009 (for inclusion in the California State University)

6 Long-term debt obligation schedule

					V	All other long-term		
		Reve	Revenue Bonds			debt obligations		
				Principal and			Principal and	
	Principal	cipal Interest	   	Interest	Principal	Interest	Interest	Principal
Year ending June 30:								
2010	₩	I		ļ	1	75,000	75,000	1
2011		I	1	}	1	75,000	75,000	1
2012		1		. 1	1	75,000	75,000	ı
2013		1.	1	-	2,535,000	25,000	2,560,000	2,535,000
2014		1	I,	I	ı	1	1	. 1
2015 - 2019		1	1	1	1	1	ı	I
2020 - 2024		J	1	1	1	1	I	ı
2025 - 2029		1	1	1	1	- [	l	1
2030 - 2034		1	1	1	ľ	I	1	
2035 - 2039		1	I	‡	I	1	1	I
2040 - 2044		1	1	1	1	1	1	1
2045 - 2049		I	-	. 1	1	1	1	ļ
2050 - 2054		1	. 1	*****	I	1	I	I
2055 - 2059				1		1	١	1
Total	\$			1	2,535,000	250,000	2,785,000	2,535,000

75,000 75,

2,785,000

250,000

Principal and

Total

Interest

75,000 75,000 75,000 25,000

7 Calculation of net assets - Invested in capital assets, net of related debt

	Auxili	Auxiliary Organizations	Total
	GASB	FASB	Auxiliaries
Capital assets, net of accumulated depreciation	€9	1	l
Capitalized lease obligations - current portion	1	1	
Capitalized lease obligations, net of current portion		1	
Long-term debt obligations - current portion		1	
Long-term debt obligations, net of current portion		1	
Portion of outstanding debt that is unspent at year-end		1	1
Other:			
(description)		1	
(description)		-1	ļ
(description)		1	j
(description)			
(description)			
Net assets - invested in capital assets, net of related debt	s		

Other Information June 30, 2009

(for inclusion in the California State University)

## 8 The nature and amount of the prior period adjustment(s) recorded to beginning net assets

				Net Ass Class		Am	ount
						Dr.	(Cr.)
Net assets as of June 30, Prior period adjustments  1 (list description of 2 (list description of 3 (list description of 4 (list description of 5 (list description of 7 (list description of 8 (list description of 9 (list description of	each adjustment)	orted			\$		
•	of June 30, 2008, as res	stated			\$_		

# Provide a detailed breakdown of the journal entries booked to record each prior period adjustments:

	Debit	Credit
Net asset class:		
1 (breakdown of adjusting journal entry)		
1 (bleakdown of adjusting journal only)	s —	
Net asset class:		
2 (breakdown of adjusting journal entry)		
	— <u> </u>	
Nist worst slave.		<del>-</del>
Net asset class:  3 (breakdown of adjusting journal entry)		
5 (breakdown of adjusting journal entry)		
Net asset class:		
4 (breakdown of adjusting journal entry)		
Net asset class:		
5 (breakdown of adjusting journal entry)		
	· · · · · · · · · · · · · · · · · · ·	
Net asset class:		
6 (breakdown of adjusting journal entry)		
	*****	
Net asset class:		
7 (breakdown of adjusting journal entry)		
Net asset class:		
8 (breakdown of adjusting journal entry)		
	· . —	
Net asset class:		
9 (breakdown of adjusting journal entry)		
Net asset class:		
10 (breakdown of adjusting journal entry)		
(		

# HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION NOTES TO SUPPLEMENTARY INFORMATION June 30, 2009

# **NOTE 1 - SUPPLEMENTARY SCHEDULES**

As an auxiliary organization of the California State University (CSU), Advancement Foundation is required to include audited supplementary information in its financial statements in the form and content specified by CSU. As a result, there are differences in the reporting format between Advancement Foundation's financial statements and the supplementary schedules for CSU.

## **Investments**

Other long-term investments on the schedule of net assets consist of the investments of nonendowed funds. Endowment investments includes net earnings on endowments in excess of corpus.

# **Net Assets**

For purposes of the supplementary schedules, quasi-endowments are recognized as permanent endowments. Net assets restricted for expendable-other consist of temporarily restricted net assets that are not quasi-endowed. Unrestricted net assets consist of unrestricted net assets that are not quasi-endowed.

# Net assets restricted for nonexpendable-endowments:

Permanently restricted net assets	\$ 14,021,301
Quasi-endowed unrestricted net assets	32,933
Quasi-endowed temporarily restricted net assets	991,463
Total	<u>\$ 15,045,697</u>

# **Nonoperating Revenues and Expenses**

For purposes of the supplementary schedules, Advancement Foundation does not meet the criteria to be considered an auxiliary enterprise. As a result, Advancement Foundation's revenues and expenses are considered to be nonoperating.

### Noncapital gifts:

Unrestricted contributions	\$	3.000
Temporarily restricted contributions	•	80,212
Transfers		110,000
Total	\$	193,212

### Investment income, net:

Net investment return on non-endowed investments	\$	(566,420)
Unrestricted LAIF interest income		2,673
Investment fees related to non-endowed investments		<u>(55,123</u> )
Total	<u>\$</u>	(618,870)

# HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION NOTES TO SUPPLEMENTARY INFORMATION June 30, 2009

# **Endowment income:**

Net investment return on endowed investments	\$ (2,385,170)
Investment fees related to endowed investments	(283,659)
Total	\$ (2.668.829)

Investment and endowment income include interest and dividend revenues and net realized and unrealized gains and losses.

Other	nonoperating	revenues	(expenses):
<u> </u>	i i o i i o p o i o cii i i g	10101100	(OXPOITOOO).

Administrative cost recovery revenue	\$ 250,734
Miscellaneous income	5,500
Distributions of earnings	(601,299)
Non-endowed withdrawals	(1,100,000)
Loan interest	(71,499)
General and administrative expenses	 (211,463)
Total	\$ (1,728,027)

### Additions to permanent endowments:

Permanently i	restricted con	tributio	ns			\$	272,927
Transfers						· .	1,000
Total						\$	273.927

# **NOTE 2 - DISTRIBUTIONS OF EARNINGS**

Earnings were distributed as follows:

Humboldt State University Sponsored Programs Foundation	\$ 436,083
Humboldt State University Financial Aid	153,599
Humboldt State University Center	10,573
Other	 1,044
Total	\$ 601,299

# **NOTE 3 - LONG TERM DEBT OBLIGATION**

California State University Risk Management Authority (CSURMA) granted a loan to Advancement Foundation on August 26, 2008. The proceeds of \$2,535,000 financed the acquisition of property located in Arcata, California. The loan is unsecured. All principal and any remaining unpaid interest will be due and payable on October 31, 2013. The loan is non-amortizing, with interest due and payable quarterly. The interest rate charged is equal to the rate of interest paid to CSURMA for funds invested with CalTrust. For the fiscal year ended June 30, 2009, Advancement Foundation incurred interest expense of \$71,499, at an average interest rate of 2.82%. For the following four years, it is estimated that Advancement Foundation will pay interest of \$75,000 per year for three years and \$25,000 in the final year, based on an estimated interest rate of approximately 2.95%.