FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION

Including Schedules Prepared for Inclusion in the Financial Statements of the California State University

June 30, 2010 and 2009

With

Report of Certified Public Accountants

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INDEPENDENT AUDITORS' REPORT

Humboldt State University Advancement Foundation Board of Directors Arcata, California

We have audited the accompanying statements of financial position of the Humboldt State University Advancement Foundation (a nonprofit organization) as of June 30, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Humboldt State University Advancement Foundation as of June 30, 2010 and 2009, and the changes in its net assets and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule of net assets, the schedule of revenues, expenses and changes in net assets, and other information (supplementary information on pages 21-28) are presented for purposes of additional analysis and are not required parts of the basic financial statements. The supplementary information has been subjected to auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hunter thurter & Hunt

September 30, 2010

STATEMENTS OF FINANCIAL POSITION

June 30, 2010 and 2009

| ine 30, 2010 and 2009 | · · · · · · · · · · · · · · · · · · · | |
|--|---------------------------------------|---------------|
| Assets | 2010 | 2009 |
| Current assets | | |
| Cash and cash equivalents | \$ 137,005 | \$ 27,469 |
| Cash and cash equivalents - LAIF Funds | 826,338 | 161,856 |
| Total cash | 963,343 | 189,325 |
| Interest receivable | 931 | 2,150 |
| Other receivable | 72,854 | 60,429 |
| Total current assets | 1,037,128 | 251,904 |
| Long-term assets | | |
| Promises to give | 816,445 | 4,176 |
| Stock | 1,217 | 1,217 |
| Investments | 20,344,718 | 18,647,675 |
| Land | 675,000 | 675,000 |
| Total long-term assets | 21,837,380 | 19,328,068 |
| Total assets | <u>\$ 22,874,508</u> | \$ 19,579,972 |
| Liabilities and Net Assets | | |
| Current liabilities | | |
| Payable to HSU | \$ 10,351 | \$ 308 |
| Other payable | 101,313 | 92,453 |
| Total current liabilities | 111,664 | 92,761 |
| | | |
| Long-term liabilities | | |
| CSURMA loan payable | 2,535,000 | 2,535,000 |
| Total liabilities | 2,646,664 | 2,627,761 |
| Net assets | | |
| Unrestricted | 1,444,689 | (1,338,251) |
| Temporarily restricted | 4,242,352 | 4,797,866 |
| Permanently restricted | 14,540,803 | 13,492,596 |
| Total net assets | 20,227,844 | 16,952,211 |
| Total liabilities and net assets | \$ 22,874,508 | \$ 19,579,972 |

STATEMENT OF ACTIVITIES

For the Fiscal Year Ended June 30, 2010

| · | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|---|----------------------------|---------------------------|---|
| Revenues and gains Contributions, gifts and grants Investment return Misc income | \$ 931,653 155,601 | \$ 1,478,946 1,630,347 | \$ 332,489 | \$ 2,743,088 1,785,948 |
| Total revenues, gains and losses | 1,087,254 | 3,109,293 | 332,489 | 4,529,036 |
| Net transfers (to) from other organizations | 694,750 | (1,734,464) | 629,971 | (409,743) |
| Reclassification of endowments meeting minimum corpus requirements | - | (85,747) | 85,747 | - |
| Losses in excess of corpus of temporarily restricted endowment assets | (32,792) | 32,792 | | - · |
| Restoration of prior year losses in excess of corpus of temporarily restricted endowment assets | 1,044,047 | (1,044,047) | · <u>-</u> | - |
| Net assets released from restrictions | 833,341 | (833,341) | - | <u> </u> |
| Total revenues, gains, losses and net assets transferred/released from restrictions | 3,626,600 | (555,514) | 1,048,207 | 4,119,293 |
| Expenses Investment fees Less administration cost recovery Net investment fees Distribution of earnings Loan interest expense General and administrative Total expenses | 369,340 (287,885) 81,455 491,541 17,720 252,944 843,660 | - - - - - - | - - - - - | 369,340 (287,885) 81,455 491,541 17,720 252,944 843,660 |
| Change in net assets | 2,782,940 | (555,514) | 1,048,207 | 3,275,633 |
| Net assets at beginning of year, as previously stated | (1,438,790) | 4,369,700 | 14,021,301 | 16,952,211 |
| Reclassification of beginning net assets | 100,539 | 428,166 | (528,705) | |
| Net assets at beginning of year, restated | (1,338,251) | 4,797,866 | 13,492,596 | 16,952,211 |
| Net assets at end of year | \$ 1,444,689 | \$ 4,242,352 | <u>\$ 14,540,803</u> | \$ 20,227,844 |

STATEMENT OF ACTIVITIES For the Fiscal Year Ended June 30, 2009

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|------------------------------|---------------------------|---------------------------|------------------------------------|
| Revenues and gains Contributions, gifts and grants Investment return Misc income | \$ 3,000 114,058 5,500 | \$ 80,212 (3,062,975) | \$ 272,927 | \$ 356,139 (2,948,917) 5,500 |
| Total revenues, gains and losses | 122,558 | (2,982,763) | 272,927 | (2,587,278) |
| Net transfers (to) from other organizations Net assets released from restrictions | 938,913 | (990,000) (938,913) | 1,000 | (989,000) |
| Total revenues, gains, losses and net assets transferred/released from restrictions | 1,061,471 | (4,911,676) | 273,927 | (3,576,278) |
| Expenses Investment fees | 338,782 (250,734) | - - | | 338,782 (250,734) |
| Less administration cost recovery Net investment fees Distribution of earnings | 88,048 601,299 | - | | 88,048 601,299 71,499 |
| Loan interest expense General and administrative Total expenses | 71,499 211,463 972,309 | - - | | 211,463 972,309 |
| Change in net assets before reclassification | 89,162 | (4,911,676) | 273,927 | (4,548,587) |
| Net asset reclassification based on change in law | (1,688,911) | 1,688,911 | - | - |
| Change in net assets | (1,599,749) | (3,222,765) | 273,927 | (4,548,587) |
| Net assets at beginning of year | 160,959 | 7,592,465 | 13,747,374 | 21,500,798 |
| Net assets at end of year | \$ (1,438,790) | \$ 4,369,700 | <u>\$ 14,021,301</u> | <u>\$ 16,952,211</u> |

STATEMENTS OF CASH FLOWS For the Fiscal Years Ended June 30, 2010 and 2009

| | <u>2010</u> | <u>2009</u> |
|--|--------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Increase (Decrease) in net assets | \$ 3,275,633 | \$ (4,548,587) |
| Adjustments to reconcile increase (decrease) in net assets to net cash | , , , | |
| provided (used) by operating activities: | | |
| Net noncash investment returns and losses | (1,744,775) | 3,029,576 |
| Fees paid through liquidation of investments | 435,415 | 354,477 |
| Distribution of earnings through liquidation of investments | 411,035 | 600,255 |
| Transfer to other organization through liquidation of investments | 1,739,218 | 1,100,000 |
| Loss on value of land | <u> </u> | 40,000 |
| Promises to give | (812,269) | |
| Donated stock | (96,434) | (110,204) |
| Other Revenue | (3,500) | |
| Noncash closing costs | 1,984 | |
| (Increase) decrease in operating assets: | | |
| Interest receivable | 1,219 | (532) |
| Other receivable | (12,425) | 15,694 |
| Increase (decrease) in operating liabilities: | | |
| Payable to HSU | 10,043 | (73,772) |
| Other payable | 8,860 | 9,130 |
| Contributions received restricted for long term purposes: | | |
| Endowment contributions | (332,489) | (273,927) |
| | | |
| Net cash provided (used) by operating activities | 2,881,515 | 142,110 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchase of investments | (2,439,986) | (346,691) |
| Net cash provided (used) by investing activities | (2,439,986) | (346,691) |
| Net easil provided (used) by investing delivings | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Collections of contributions restricted for long term purposes: | 222 422 | 272 027 |
| Endowment fund | 332,489 | 273,927 |
| Net cash provided (used) by financing activities | 332,489 | 273,927 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALE | ENTS 774,018 | 69,346 |
| MET INCREASE (DECRETISE) IN STREET | | |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 189,325 | 119,979 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ 963,343 | \$ 189,325 |
| SUPPLEMENTAL DISCLOSURE: | | |
| SUPPLEMENTAL DISCLOSURE: | | |
| Interest paid | \$ 46,492 | \$ 39,811 |
| Antoron Para | | |

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

This summary of significant accounting policies of Humboldt State University Advancement Foundation (Advancement Foundation) is presented to assist in understanding Advancement Foundation's financial statements. The financial statements and notes are representations of management, who is responsible for their integrity and objectivity. These accounting policies have been consistently applied in the preparation of the financial statements.

Organization

Advancement Foundation is an auxiliary organization of Humboldt State University (HSU) in Arcata, California, and is a component unit of the California State University. Advancement Foundation is a nonprofit corporation, whose exclusive purpose is to provide designated support services to HSU in accordance with accepted financial standards, within program and policy objectives of HSU. Advancement Foundation serves as the recipient of gifts and grants intended by the donors, grantors, and HSU. The Advancement Foundation Board of Directors is composed of community members, alumni and HSU administrators.

Basis of Accounting

The financial statements of Advancement Foundation have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expiration of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Unconditional promises to give are recognized as revenues or gains in the period made. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Contributions of assets other than cash are recorded at their estimated fair value at the time of the gift.

Unconditional promises to give through irrevocable trusts are recognized as contribution revenue in the period that Advancement Foundation receives notification that the court has found the will of the donor's estate to be valid and all conditions have been substantially met.

Cash and Cash Equivalents

Advancement Foundation considers all short-term, highly liquid investments, with a maturity date of not more than three months from the date of acquisition to be "cash equivalents." At June 30, 2010 and 2009, "cash and cash equivalents" consisted of cash in checking and cash in the State of California Local Agency Investment Fund (LAIF) investment pool.

Endowments

Endowments consist of approximately 112 individual funds established for a variety of purposes. The endowments include both donor-restricted endowment funds and quasi-endowments.

Quasi-endowments (or funds functioning as endowments) are amounts that Advancement Foundation's Board of Directors has determined should be managed as if they were temporarily restricted or unrestricted endowments. The amounts may come from unrestricted resources, surplus operating funds, unused reserves, or moneys that a donor or other outside entity restricted for a particular purpose. The quasi-endowments are reported as restricted and expendable or as unrestricted, depending on whether there are restrictions on the resources used to create the quasi-endowment.

The Board of Directors has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Advancement Foundation continues to classify as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, Advancement Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization.

Endowment Return Objectives and Risk Parameters

Advancement Foundation has adopted investment and spending policies to establish a framework for the investment of endowment assets and to ensure that future growth of these assets is sufficient to offset normal inflation plus reasonable spending, thereby preserving the constant dollar value and purchasing power of the assets for future generations. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds.

The objectives of the investment policy are defined as follows:

The Absolute Objective is to seek an average total annual net return of at least 5.0%, plus the consumer price index. This shall be measured in real rate-of-return terms (i.e. net of

inflation) and shall have the longest time horizon for measurement. Actual returns in any given year may vary from this amount.

The Relative Objective is to seek competitive investment performance versus appropriate or relative capital market measures, such as securities indices. This shall be measured as time-weighted rates of return versus capital market indices.

The Comparative Objective is to seek a total rate of return that is above the median performance of similarly managed funds. This shall be measured as performance of the investment manager(s) as compared to a universe of similar investment funds.

To satisfy its long-term rate-of-return objectives, Advancement Foundation relies on a return strategy in which investments are diversified among both equity and fixed income securities so as to provide a balance that will enhance total return while avoiding undue risk concentration in any single asset class or investment category.

Endowment Spending Policy

For the fiscal years ended June 30, 2010 and 2009, it was Advancement Foundation's goal to distribute annually a target net return of 4.5% of the endowments' average total market value during the twelve quarters ending with the last quarter of the previous calendar year. In establishing this policy, Advancement Foundation considered the long-term expected return on its endowments with the objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term and to provide additional real growth through new gifts and investment return.

For the fiscal years ended June 30, 2010 and 2009, the Board of Directors authorized an actual distribution rate of 3% and 4% of the average total market value during the twelve quarters ending 12/31/08 and 12/31/07, respectively. Earnings shall generally be available for distribution from those participant accounts invested for four or more quarters. Contractual agreements with significant donors may have spending and investment terms that take precedence over the general spending policy.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Fair Value Measurements

Advancement Foundation defines fair value as "the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date." The following methods and assumptions are used in estimating fair value disclosures for financial instruments:

Cash, cash equivalents, receivables, short-term unconditional promises to give, and other payables:

The carrying amounts reported in the statement of financial position approximate fair values because of the short maturities of those instruments.

Endowment and non-endowed investments:

The fair values of investments are based on quoted market prices for those or similar investments excluding property investments and alternative investments.

The fair value of property investments are based on appraisals.

Alternative investments are defined as any investment in private equity, non-listed and market priced absolute return strategies, non-listed and market priced vehicles investing in real estate, non-listed and market priced vehicles investing in commodities, non-listed and market priced vehicles, off-shore vehicles, and non-listed and market priced commingled funds. The fair market value of the market priced real estate investments is determined based on annual appraisals of the underlying properties. The fair market value of the commingled trust is determined based on the stock prices underlying the investment.

Long-term promises to give:

The fair value of the long-term promises to give is based on present value determinations. See Note 2.

Long-term loan:

Fair value approximates carrying value, since stated rates are similar to rates currently available to the Organization for debt with similar terms and remaining maturities.

See Note 14.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the organization to retain as a fund of perpetual duration. This may result from unfavorable market fluctuations and continued appropriation for programs that were deemed prudent by the Board of Directors. Deficiencies of this nature are reclassified as unrestricted net assets. Subsequent gains that restore the fair value of the donor-restricted endowment funds to the required level are classified as increases in unrestricted net assets until the required level is reached. See Note 11.

Implementation of ASC 740-10

In June 2006, FASB issued ASC 740-10 (formerly known as FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes), which requires that any reserves, or related accruals, be recorded in the financial statements for any uncertain tax positions that the organization has taken or expects to take on a tax return. Advancement Foundation has adopted ASC 740-10 for the year ended June 30, 2010.

Advancement Foundation qualifies as a tax exempt organization under the applicable sections of the Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701d. The open audit periods are 2006 through 2008. Advancement Foundation has analyzed the tax positions taken for filings with the Internal Revenue Service and the State of California. The organization believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse affect on the financial statements. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at June 30, 2010.

<u>Investments</u>

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at fair value with gains and losses included in the accompanying statement of activities as investment return.

Advancement Foundation maintains master investment accounts for its donor-restricted and board-designated endowments. The master investment accounts include the realized and unrealized gains and losses and interest and dividend income from the securities as well as the lease income from a real estate investment. These investment returns are allocated monthly to the individual endowments based on the relationship of the market value of each endowment to the total market value of the master investment accounts, as adjusted for additions to or deductions from those accounts.

Non-endowed Investments

Advancement Foundation is managing the investment of the Hydrogen Demonstration Trust non-endowed asset portfolio and real estate. See Note 4.

Net Assets

Net assets are classified in the following categories:

Permanently restricted net assets - Net assets subject to donor-imposed stipulations to be maintained permanently by the Advancement Foundation.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that will be met by actions of the Advancement Foundation and/or the passage of time.

Unrestricted net assets - Net assets not subject to donor-imposed stipulations.

Recovery of Administration Costs

Advancement Foundation incurs management, accounting, data processing, insurance and related support service expenses. To recover these costs, all funds are charged a quarterly administrative fee. For the year ended June 30, 2010, thirty-seven and one half basis points of the market value of all funds were charged each quarter. For the year ended June 30, 2009, thirty-seven and one half basis points of the market value of all funds were charged each quarter. For purposes of financial statement presentation, administration cost recovery fees are netted against investment fees.

NOTE 2 - PROMISES TO GIVE:

Advancement Foundation has received both unconditional and conditional promises to give.

Unconditional Promises to Give

Unconditional promises to give consist of a charitable remainder trust and a two-life immediate charitable gift annuity.

The promise from the charitable remainder trust was pledged in June 2010. The present value of the promise was determined by taking into account the donor's birth date, the trust payout rate, the June 2010 Applicable Federal Rate (AFR) of 3.2% from Internal Revenue Service (IRS) Section 7520, and the market value of the trust. There are no restrictions on the use of the funds.

The promise from the charitable gift annuity was pledged in June 2008. The present value of the charitable gift annuity was based on the annual annuity payout, the age factor of the donor per IRS Publication 1457, Table R(2), the June 2008 AFR of 3.8%, and the adjustment for the time of payment per IRS Publication 1457, Table K. The residuum is designated for an endowment held by Advancement Foundation.

Due to the nature of the promises, the amounts receivable in less than one year, in one to five years, and in more than five years cannot be determined. At June 30, 2010, unconditional promises receivable are considered to be fully collectible and, accordingly, an allowance for uncollectible unconditional promises receivable has not been provided.

Total unconditional promises to give are as follows:

| | 2010 | 2009 |
|--|---------------------------------------|-----------------------|
| Charitable remainder trust Charitable annuity Total unconditional promises to give | \$ 812,26 4,17 <u>\$ 816,44</u> | <u>6</u> <u>4,176</u> |

Conditional Promises to Give:

Conditional promises to give are recognized when they are received or are converted to unconditional promises to give. As of June 30, 2010, Advancement has \$723,831 in conditional promises to give. \$385,420 of the conditional promises to give may be used for any purpose determined by HSU and \$338,411 is to be used for endowments as directed by the donors.

NOTE 3 - CONCENTRATION OF RISK:

Advancement Foundation occasionally has a need to maintain a cash balance with a single financial institution in excess of the \$250,000 insured by the Federal Deposit Insurance Corporation (FDIC).

Advancement Foundation maintains cash in an investment pool with LAIF. The investment is not insured. However, these funds are invested in accordance with California Government Code Sections 16430 and 16480, the stated investment authority for the Pooled Money Investment

Account. The total cash in LAIF at June 30, 2010 and 2009, was \$826,338 and \$161,856, respectively.

NOTE 4 - INVESTMENTS:

Long term investments consist of endowment and non-endowment funds managed by investment managers and real estate managed by Advancement Foundation. Investments consist of the following:

| Endowment Investments | 2010 | 2009 |
|---|------------------------|------------------------|
| Large Cap US Equity, Small/Mid Cap US Equity & Non-US Equity | \$ 9,941,475 | \$ 5,173,127 |
| Fixed income | 2,393,383 | 3,990,880 |
| Real estate All asset strategies | 2,534,535 1,490,843 | 2,651,447 1,036,751 |
| Short term bonds | 218,580 | 381,321 |
| Cash equivalents Total endowment investments | 49,980 \$16,628,796 | 61,364 \$13,294,890 |

For the fiscal year ended June 30, 2010, the investments listed above include \$2,534,535 in market priced real estate investments and \$1,204,566 in a private commingled trust that invests in publicly traded stocks. For the fiscal year ended June 30, 2009, the investments listed above include \$2,651,447 in market priced real estate investments and \$1,210,832 in a private commingled trust that invests in publicly traded stocks.

| Non-endowment Investments | 0040 | 0000 |
|--|--|---|
| | 2010 | 2009 |
| Hydrogen Demonstration funds Mutual funds - equity Mutual funds - fixed income Cash Real estate managed by Advancement Foundation Total non-endowment investments | \$ 759,835 420,094 2,977 <u>2,533,016</u> \$ 3,715,922 | \$ 1,097,726 1,713,507 6,552 2,535,000 \$ 5,352,785 |
| <u>Total Investments</u> | 2010 | 2009 |
| Total endowment investments (See Note 7) Total non-endowment investments (See Note 7) Total investments | \$16,628,796 3,715,922 \$20,344,718 | \$13,294,890 5,352,785 \$18,647,675 |

| Return on all investments consisted of the following: | | 2010 | | 2009 |
|--|----------|---|------------------------|---|
| Endowment & non-endowment investments: Interest, dividends & other income Rental income Net realized losses carried at fair market value Net unrealized gains carried at fair market value LAIF interest Checking account interest Total | \$ \$ | 778,435 138,600 (275,431) 1,143,741 264 339 1,785,948 | \$ (<u>\$</u> (| 561,188 237,990 (397,013) (3,353,972) 2,673 217 (2,948,917) |

For purposes of the cash flow statement, investment returns reinvested consisted of the following:

| | 2010 | 2009 |
|--|--------------|-----------------------|
| Interest, dividends & non-cash items | \$ 876,465 | \$ 681,409 |
| Net realized losses carried at fair market value | (275,431) | (397,013) |
| Net unrealized gains/losses carried at fair market value | 1,143,741 | (3,313,972) |
| Total | \$ 1,744,775 | <u>\$ (3,029,576)</u> |

NOTE 5 - LAND:

In June 2005, Advancement Foundation accepted 385 acres of land commonly known as the Schatz Demonstration Tree Farm. The land is a permanently restricted investment to provide a demonstration tree farm operation for the benefit of the instructional and research needs of the students and faculty of HSU and as an example for owners of small timberland parcels. The appraised value of the land was \$715,000 on October 29, 1987, the date of the trust agreement gifting the property to HSU. The land was reappraised at \$675,000 on July 15, 2008.

NOTE 6 - LOAN PAYABLE:

California State University Risk Management Authority (CSURMA) granted a loan to Advancement Foundation on August 26, 2008. The proceeds of \$2,535,000 financed the acquisition of property located in Arcata, California. The loan is unsecured.

The loan is non-amortizing, with interest due and payable quarterly. The interest rate charged is equal to the rate of interest paid to CSURMA for funds invested with CalTrust. Interest shall accrue on the outstanding loan balance at the rate in effect during the period being accrued. For the fiscal year ended June 30, 2010, Advancement Foundation incurred interest expense of \$17,720 of which \$14,804 was paid and the balance accrued in other payables. The average interest rate was .69%. For the fiscal year ended June 30, 2009, Advancement Foundation incurred interest expense of \$71,499 of which \$39,811 was paid and the balance accrued in other payables. The average interest rate was 2.82%.

All principal and any remaining unpaid interest will be due and payable on October 31, 2013. Principal may be prepaid at any time during the term of the loan. The loan may be assigned to another auxiliary at HSU upon request of the campus President and approval of the CSURMA Chair and Treasurer.

NOTE 7 - ENDOWMENT NET ASSETS:

Endowment net asset composition by type of fund for the fiscal year ended June 30, 2010, is as follows:

| nows. | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|-------------------------|---------------------------|---------------------------|-------------------------|
| Donor restricted endowment funds | \$ (616,439) | \$ 3,061,430 | \$13,865,803 | \$16,310,794 |
| Board-designated endowment funds Total funds | 318,002 \$ (298,437) | \$ 3,061,430 | <u> </u> | 318,002 \$16,628,796 |

The changes in endowment net assets for the fiscal year ended June 30, 2010, are as follows:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|---------------------|---------------------------|---|---------------------------------------|
| Endowment net assets, beginning of year | \$ (1,603,326) | \$ 1,551,915 | \$13,346,301 | \$13,294,890 |
| Reclassification of beginning net assets | 100,539 | 428,166 | (528,705) | - |
| Endowment net assets, beginning of year restated | (1,502,787) | 1,980,081 | 12,817,596 | 13,294,890 1,359,889 |
| Total investment return Contributions | 16,397 113,854 | 1,343,492 1,478,946 | 332,489 | 1,925,289 715,007 |
| Net transfers Endowment reclassifications | 75,000 - | 10,036 (85,747) | 629,971 85,747 | 7 15,007 |
| Excess losses of restricted net assets | (32,792) | 32,792 | * | · · · · · · · · · · · · · · · · · · · |
| Restoration of losses Appropriation of | 1,044,047 | (1,044,047) | · · · · · · · · · · · · · · · · · · · | (240.079) |
| assets for expenditure Investment fees | (5,743) | (349,878) (315,205) | - · · · · · · · · · · · · · · · · · · · | (349,878) (320,948) |
| Timing differences Endowment net assets, | (6,413) | 10,960 | | 4,547 |
| end of year | <u>\$ (298,437)</u> | <u>\$ 3,061,430</u> | <u>\$13,865,803</u> | <u>\$16,628,796</u> |

The nature and amounts of temporary and permanent restrictions at June 30, 2010, are as follows:

| | _ [| emporarily | Р | ermanentiy |
|--|-----|-------------|----|-----------------|
| | 1 | Restricted | | Restricted |
| Endowment net assets | \$ | 3,061,430 | \$ | 13,865,803 |
| Non-endowment investments (See Note 4) | | 3,715,922 | | |
| Debt on non-endowment investments (See Note 6) | | (2,535,000) | | - |
| Permanently restricted land (See Note 5) | | | | 675,00 <u>0</u> |
| Total net assets per Statement of Financial Position | \$ | 4,242,352 | \$ | 14,540,803 |
| | | | | |

Endowment net asset composition by type of fund for the fiscal year ended June 30, 2009, is as follows:

| nows. | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|--------------------------|---------------------------|---------------------------|------------------------|
| Donor restricted endowment funds | \$ (1,636,260) | \$ 1,551,915 | \$13,346,301 | \$13,261,956 |
| Board-designated endowment funds Total funds | 32,934 \$ (1,603,326) | <u> </u> | \$ 13,346,301 | 32,934 \$13,294,890 |

The changes in endowment net assets for the fiscal year ended June 30, 2009, are as follows:

| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|---|------------------------|---------------------------|---------------------------|-----------------------------------|
| Endowment net assets, beginning of year | \$ 89,574 | \$ 2,893,820 | \$13,072,374 | \$ 16,055,768 |
| Total investment return Contributions | (5,821) 3,000 | (2,346,528) 80,212 | 272,927 1,000 | (2,352,349) 356,139 111,000 |
| Net transfers Excess losses of | - (4 000 044) | 110,000 | 1,000 | . 111,000 |
| restricted assets Appropriation of | (1,688,911) | 1,688,911 | - - | (E04.209) |
| assets for expenditure Investment fees | (458) (710) | (590,840) (283,660) | | (591,298) (284,370) |
| Endowment net assets, end of year | <u>\$ (1,603,326</u>) | <u>\$ 1,551,915</u> | <u>\$13,346,301</u> | \$13,294,890 |

The nature and amounts of temporary and permanent restrictions at June 30, 2009, are as follows:

| | Temporarily Permanently |
|--|--|
| | Restricted Restricted |
| Endowment net assets | \$ 1,551,915 \$ 13,346,301 |
| Non-endowment investments (See Note 4) | 5,352,785 - |
| Debt on non-endowment investments (See Note 6) | (2,535,000) - |
| Permanently restricted land (See Note 5) | <u> </u> |
| Total net assets before restatement | <u>\$ 4,369,700</u> <u>\$ 14,021,301</u> |

Descriptions of amounts classified as permanently restricted net assets and temporarily restricted net assets are as follows:

2010 2009

| Permanently Restricted Net Assets | | |
|--|----------------------|---------------------|
| (1) The portion of perpetual endowment funds that is required | | |
| to be retained permanently either by explicit donor stipulation or by UPMIFA | <u>\$13,865,803</u> | <u>\$13,346,301</u> |
| Total endowment funds classified as permanently restricted net assets | <u>\$ 13,865,803</u> | \$13,346,301 |

Temporarily Restricted Net Assets

| (1) Term endowment funds | \$ - | \$ - |
|--|---------------------|---------------------|
| (2) The portion of perpetual endowment funds subject to a time | | |
| restriction under UPMIFA: | | |
| Without purpose restrictions | _ | - |
| With purpose restrictions | <u>3,061,430</u> | <u>1,551,915</u> |
| Total endowment funds classified as temporarily | 0 0 004 400 | A 4 EE4 O4E |
| restricted net assets | <u>\$ 3,061,430</u> | <u>\$ 1,551,915</u> |

NOTE 8 - TRANSFERS TO AND FROM OTHER ORGANIZATIONS:

Occasionally HSU and its auxiliary organizations find it appropriate to transfer certain fiscal responsibilities to a different entity. The transfers do not change the underlying characteristics of any endowments transferred. During the years ended June 30, 2010 and 2009, Advancement Foundation received transfers from Humboldt State University Sponsored Programs Foundation (HSUSPF), HSU Alumni Association, and HSU. The endowed and non-endowed assets transferred during the fiscal year ended June 30, 2010, are as follows:

| | <u>Ur</u> | restricted | porarily stricted | rmanently estricted | | Total |
|---|-----------|--------------------------------------|-----------------------------|-----------------------------|----------------|-------------------------------------|
| Transfers from: HSUSPF HSU Alumni Association HSU | \$ | 833,463 - - | \$ 4,097 5,600 339 | \$ 2,015 - 627,956 | \$ | 839,575 5,600 628,295 |
| Transfers to: HSUSPF HSU Total assets transferred | | (38,613) 1,844,600) 1,049,750) | \$ 10,036 | \$ - 629,971 | <u>(</u> \$ | (38,613) 1,844,600) (409,743) |

The temporarily restricted transfers to HSU are conditional gift pledges. Per a gift agreement with HSU dated September 30, 2008, Advancement Foundation has pledged \$2,990,500 for the construction of the Schatz Energy Research Center. The funds will be withdrawn from the Hydrogen Demonstration Trust non-endowed asset portfolio.

The endowed and non-endowed assets transferred during the fiscal year ended June 30, 2009, are as follows:

| | Unrest | tricted | | nporarily estricted | | manently estricted | | Total |
|--------------------------|----------|---------|----|------------------------|----|-----------------------|----|--------------------|
| Transfers from: | | | Φ. | 400.000 | φ. | | ď | 100,000 |
| HSUSPF | \$ | - | \$ | 100,000 | Ф | - ' | Ф | , |
| HSU Alumni Association | | - | | 10,000 | | 1,000 | | 11,000 |
| Transfers to HSU | (1,10 | (000,00 | | | | | (| <u>1,100,000</u>) |
| Total assets transferred | \$ (1,10 | 00,000) | \$ | 110,000 | \$ | 1,000 | \$ | (989,000) |

NOTE 9 - RELATED PARTY TRANSACTIONS:

Humboldt State University Center (UC) is an auxiliary nonprofit organization of HSU. At the request of the Advancement Foundation and with the authorization of HSU, UC provided accounting and financial reporting services to the Advancement Foundation until the contract ended on June 30, 2009. For the fiscal year ended June 30, 2009, Advancement Foundation paid UC a fixed annual fee of \$34,650.

For the fiscal years ended June 30, 2010 and 2009, Advancement Foundation reimbursed HSU \$195,304 and \$155,286, respectively, for personnel services and accounting services in the current year, of which \$0 and \$0 was owed at June 30, 2010 and 2009, respectively.

Advancement Foundation has leasing agreements with HSU for two investment properties located in Arcata, California. The lease for the property located on C Street commenced on August 11, 2008 and will end on August 10, 2018. The monthly rent payable for the duration of the lease term is \$12,100. Advancement Foundation will receive \$145,200 each year for the next five years. The lease for the property located on Samoa Boulevard commenced on August 29, 2008 and will end on August 28, 2018. The monthly rent payable for the duration of the lease term is \$11,550. Advancement Foundation will receive \$138,600 each year for the next five years.

For the fiscal year ended June 30, 2010, Advancement Foundation received \$138,600 from HSU for the Samoa Boulevard property and approximately \$145,200, for the C Street property, of which no amounts were due at June 30, 2010. For the fiscal year ended June 30, 2009, Advancement Foundation received \$116,990 from HSU for the Samoa Boulevard property and approximately \$121,000, for the C Street property, of which no amounts were due at June 30, 2009.

NOTE 10 - FUNCTIONAL ALLOCATION OF EXPENSES:

Expenses by functional classification are as follows:

| cherises by furfictional diasomoditor are as follows: | | 2010 | 2009 |
|---|----|---------|----------------------|
| Total program services | \$ | 590,716 | \$ 760,846 |
| Fundraising expenses | | 39,179 | 32,375 |
| Supporting services | · | 213,765 | 179,088 |
| Total | \$ | 843,660 | \$ <u>972,309</u> |

Advancement Foundation's only program service involves the management of gifts and grants received by donors, grantors, and HSU.

NOTE 11 - NET ASSET RECLASSIFICATIONS:

As of June 30, 2010, Advancement Foundation has reclassified \$1,044,047 of endowment funds from unrestricted net assets to temporarily restricted net assets for endowment funds that had fund deficiencies in the prior year that were partially or fully restored as a result of gains in the current year. As of June 30, 2010, Advancement Foundation has reclassified \$32,792 of endowment funds with deficiencies to unrestricted net assets. The net of endowment funds reclassified was \$1,011,255 as of June 30, 2010. See Note 7.

For the year ended June 30, 2009, funds with deficiencies reclassified to unrestricted net assets totaled \$1,688,911. See Note 7.

NOTE 12 - RECLASSIFICATION OF ENDOWMENTS:

Certain donor restricted endowments are classified as temporarily restricted net assets until the corpus reaches a balance of \$25,000 after which the endowments are permanently restricted. As of June 30, 2010, three endowments with a total corpus of \$85,747 reached the specified corpus threshold and were reclassified as permanently restricted net assets. The fund deficiencies were reclassified to unrestricted net assets. See Notes 7 and 11.

NOTE 13 - RECLASSIFICATION OF BEGINNING NET ASSETS:

Beginning net assets have been reclassified for endowments that were misclassified in prior years after a thorough analysis of the restrictions of the individual endowments. See Note 7.

NOTE 14 - FAIR VALUE OF FINANCIAL INSTRUMENTS:

The valuation techniques used in measuring fair value are disclosed in Note 1. Fair values of financial instruments measured on a recurring basis at June 30, 2010, are as follows:

| | | Fair Value Measu | | 0/10 Using |
|-----------------------------|--------------|-------------------|-------------|---------------------|
| | | Quoted Prices | Significant | 2 |
| | | in Active Markets | Other | Significant |
| | | for Identical | Observable | Unobservable |
| | Fair | Assets | Inputs | Inputs |
| | Value | (Level 1) | (Level 2) | (Level 3) |
| Fair values of assets: | | | | |
| Investments: | | | | |
| Equity securities: | | | | |
| publicly traded | \$ 9,496,745 | \$ 9,496,745 | \$ - | \$ - |
| privately traded | 1,204,566 | | - | 1,204,566 |
| Fixed income | 2,813,476 | 2,813,476 | - | - |
| Real estate | 4,230,132 | • = | | 4,230,132 |
| RREEF | 837,419 | , - | _ | 837,419 |
| All asset strategies | 1,490,843 | 1,490,843 | _ | - |
| Short term bonds | 218,580 | 218,580 | • = | - |
| Cash equivalents | 52,957 | 52,957 | 130 | |
| Total investments | 20,344,718 | 14,072,601 | - | 6,272,117 |
| LAIF | 826,338 | - | 826,338 | - |
| Land | 675,000 | - | - | 675,000 |
| Stock | 1,217 | - | 1,217 | - |
| Promises to give | 816,445 | | - | <u>816,445</u> |
| Total fair value of assets | \$22,663,718 | \$14,072,601 | \$ 827,555 | \$ 7,763,562 |
| | | | | |
| Fair values of liabilities: | | | | |
| Debt obligation | \$ 2,535,000 | \$ | \$ - | \$ 2,535,000 |
| DO01.001.901.01. | | | | |

Fair values of financial instruments measured on a recurring basis at June 30, 2009, are as follows:

| tollows: | : | Fair Value Measu | | 0/09 Using |
|-----------------------------|---------------------|---|---|-----------------------------|
| | | Quoted Prices in Active Markets for Identical | Significant Other Observable | Significant Unobservable |
| | Fair | Assets | Inputs | Inputs |
| | <u>Value</u> | <u>(Level 1)</u> | (Level 2) | (Level 3) |
| Fair values of assets: | | | | |
| Investments: | | | | |
| Equity securities: | | | | • |
| publicly traded | \$ 5,060,021 | \$ 5,060,021 | \$ - | \$ - |
| privately traded | 1,210,832 | | - | 1,210,832 |
| Fixed income | 5,704,387 | 5,704,387 | - | 4 000 447 |
| Real estate | 4,232,117 | - | - | 4,232,117 |
| RREEF | 954,330 | | | 954,330 |
| All asset strategies | 1,036,751 | 1,036,751 | • • • • • • • • • • • • • • • • • • • | |
| Short term bonds | 381,321 | 381,321 | | -··· |
| Cash equivalents | <u>67,916</u> | <u>67,916</u> | | 0.007.070 |
| Total investments | 18,647,675 | 12,250,396 | · • • • • • • • • • • • • • • • • • • • | 6,397,279 |
| LAIF | 161,856 | · - | 161,856 | _ |
| Land | 675,000 | | <u>-</u> | 675,000 |
| Stock | 1,217 | - ` | 1,217 | - 4.50 |
| Promises to give | 4,176 | | _ | 4,176 |
| Total fair value of assets | <u>\$19,489,924</u> | \$12,250,396 | <u>\$ 163,073</u> | <u>\$ 7,076,455</u> |
| Fair values of liabilities: | | | | |
| Debt obligation | \$ 2,535,000 | <u> </u> | \$ | \$ 2,535,000 |

In the previously issued June 30, 2009 financial statements, privately traded equity securities, real estate, RREEF, land, and LAIF were reported under different levels than as shown above. The change in levels are a result of further research into the nature of the inputs involved.

A reconciliation of fair value measurements using Level 3 inputs is as follows:

| | Balances 06/30/09 | Gains | (Losses) | Balances 06/30/10 |
|---|--|---|--|--|
| Fair values of assets: Investments: Equity securities: | | | | |
| privately traded Real estate RREEF Land Promises to give Total fair value of assets | \$ 1,210,832 4,232,117 954,330 675,000 4,176 \$ 7,076,455 | \$ 175,495 - 38,453 - 812,269 \$ 1,026,217 | \$ (181,761) (1,985) (155,364) - - \$ (339,110) | \$ 1,204,566 4,230,132 837,419 675,000 816,445 \$ 7,763,562 |

Fair values of liabilities:

Debt obligation

\$ 2,535,000 \\
\frac{\\$}{2} - \\
\frac

Total gains and losses included in the changes in net assets that are attributable to investments still held at June 30, 2010, is as follows:

| | Equity Securities | Real Estate | RREEF | Land | Promises to Give | Total |
|--|----------------------|----------------|-------------------|-------------------|---------------------|---------------------|
| Beginning Balance | \$ 1,210,832 | \$ 4,232,117 | \$ 954,330 | \$ 675,000 | \$ 4,176 | \$ 7,076,455 |
| Total gains or losses (realized/unrealized) included in changes in net assets | 153,734 | | (57,598) | | 812,269 | 908,405 |
| Purchases, issuances and settlements | e La Santa 🐱 | (1,985) | | - | - | (1,985) |
| Transfers in and/or out of Level 3 | (160,000) | | (59,313) | | | (219,313) |
| Ending Balance | <u>\$ 1,204,566</u> | \$ 4,230,132 | <u>\$ 837,419</u> | <u>\$ 675,000</u> | <u>\$ 816,445</u> | <u>\$ 7,763,562</u> |

For privately traded equity securities, there were unrealized gains of \$175,495, realized losses of \$15,410, fees of \$6,351, and net transfers out of \$160,000. For real estate, an adjustment of \$1,985 was made to the closing costs for land purchased last fiscal year. For RREEF, there were \$28,802 in dividends, \$9,651 in other income, \$85,290 in unrealized losses, \$10,761 in realized losses, and net transfers out of \$59,313. For promises to give, there was one promise for \$812,269 reported as a contribution. All gains and losses are reported in other revenues.

The investment returns, contribution, and fees are included in the changes in net assets, are reported on the Statement of Activities, and relate to assets and liabilities held at the reporting date. The land adjustment and net transfers are included in investments reported in the Statement of Financial Position.

A reconciliation of the fair values of assets to total assets is as follows:

| | 2010 | 2009 |
|--------------|---------------------|--------------|
| Fair values | \$22,663,718 | \$19,489,924 |
| Cash | 137,005 | 27,469 |
| Receivables | 73,785 | 62,579 |
| Total assets | <u>\$22,874,508</u> | \$19,579,972 |

NOTE 15 - SUBSEQUENT EVENTS:

In preparing these financial statements, Advancement Foundation has evaluated events and transactions for potential recognition or disclosure through September 30, 2010, the date the financial statements were available to be issued.

SUPPLEMENTARY SCHEDULES

Schedule of Net Assets

June 30, 2010

(for inclusion in the California State University)

| Assets: | | |
|---|------|----------------|
| Current assets: | | |
| Cash and cash equivalents | \$ | 137,005 |
| Short-term investments | | 826,338 |
| Accounts receivable, net | | - |
| Leases receivable, current portion | | - |
| Notes receivable, current portion | | - |
| Pledges receivable, net | | - |
| Prepaid expenses and other assets | _ | 73,785 |
| Total current assets | _ | 1,037,128 |
| Noncurrent assets: | | |
| Restricted cash and cash equivalents | | • |
| Accounts receivable, net | | - |
| Leases receivable, net of current portion | | - |
| Notes receivable, net of current portion | | - |
| Student loans receivable, net | | - |
| Promises to give | | 816,445 |
| Endowment investments | | 16,628,796 |
| Other long-term investments | | 3,715,922 |
| Capital assets, net | | |
| Other assets | | 676,217 |
| Total noncurrent assets | • | 21,837,380 |
| Total assets | - | 22,874,508 |
| Liabilities: | - | 22,07,,000 |
| Current liabilities: | | |
| | | _ |
| Accounts payable | | _ |
| Accrued salaries and benefits payable | | |
| Accrued compensated absences- current portion | | - |
| Deferred revenue | | - |
| Capitalized lease obligations – current portion | | - |
| Long-term debt obligations – current portion | | |
| Self-insurance claims liability - current portion | | - |
| Depository accounts | | 111.664 |
| Other liabilities | | 111,664 |
| Total current liabilities | | 111,664 |
| Noncurrent liabilities: | | |
| Accrued compensated absences, net of current portion | | • • |
| Deferred revenue | | |
| Grants refundable | | - |
| Capitalized lease obligations, net of current portion | | . |
| Long-term debt obligations, net of current portion | | 2,535,000 |
| Self-insurance claims liabilities, net of current portion | | - |
| Depository accounts | | - |
| Other postemployment benefits obligation | | , - |
| Other liabilities | | _ |
| Total noncurrent liabilities | | 2,535,000 |
| Total liabilities | | 2,646,664 |
| Net assets: | | |
| Invested in capital assets, net of related debt | | - |
| Restricted for: | | |
| Nonexpendable – endowments | | 17,741,830 |
| Expendable: | | |
| Scholarships and fellowships | | • |
| Research | | - |
| Loans | | - |
| Capital projects | | - |
| Debt service | | - |
| Other | | 1,359,327 |
| Unrestricted | | 1,126,687 |
| Total net assets | \$ | 20,227,844 |
| I out not appets | . ** | |

Humboldt State University Advancement Foundation Schedule of Revenues, Expenses, and Changes in Net Assets

Year Ended June 30, 2010

Revenues:

| Teronas. | |
|---|---|
| Operating revenues: | |
| Student tuition and fees (net of scholarship allowances of \$) | \$ - |
| Grants and contracts, noncapital: Federal | • |
| State | - |
| Local | - |
| Nongovernmental | - |
| Sales and services of educational activities | - |
| Sales and services of auxiliary enterprises (net of scholarship | |
| allowances of \$) | - |
| Other operating revenues | |
| Total operating revenues | |
| Expenses: | |
| Operating expenses: | |
| Instruction | - |
| Research | - |
| Public service | |
| Academic support | - |
| Student services | - |
| Institutional support | - |
| Operation and maintenance of plant | • · · · · · · · · · · · · · · · · · · · |
| Student grants and scholarships | |
| Auxiliary enterprise expenses | - |
| Depreciation and amortization | |
| Total operating expenses | - |
| Operating income (loss) | · • |
| Nonoperating revenues (expenses): | |
| State appropriations, noncapital | . |
| Federal financial aid grants, noncapital | - |
| State financial aid grants, noncapital | - |
| Local financial aid grants, noncapital | - |
| Nongovernmental and other financial aid grants, noncapital | - |
| Other federal nonoperating grants, noncapital | - |
| Gifts, noncapital | 3,254,098 |
| Investment income (loss), net | 377,667 |
| Endowment income (loss), net | 1,038,941 |
| Interest Expenses | (17,720) |
| Other nonoperating revenues (expenses) | (2,339,813) |
| Net nonoperating revenues (expenses) | 2,313,173 |
| Income (loss) before other additions | 2,313,173 |
| State appropriations, capital | - |
| Grants and gifts, capital | - |
| Additions (reductions) to permanent endowments | 962,460 |
| Increase (decrease) in net assets | 3,275,633 |
| Net assets: | |
| Net assets at beginning of year, as previously reported | 16,952,211 |
| Restatements | |
| Net assets at beginning of year, as restated | 16,952,211 |
| Net assets at end of year | \$ 20,227,844 |
| • | |

HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION Other Information June 30, 2010 (for inclusion in the California State University)

HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION Other Information June 30, 2010

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| niversity) | |
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| Californi | |
| in the | |
| inclusion | |
| (for | |

3.1

| Composition of capital assets at June 30, 2010: | | | | Balance | | | Transfers of | , | |
|---|---|-----------------------------|-------------------|-----------------------------|-----------|------------|--------------|--------------------------|---|
| | Balance June 30, 2009 | Prior period Adjustments | Reclassifications | June 30, 2009 (restated) | Additions | Reductions | CWIP | Balance June 30, 2010 | |
| | | | | | | • | , | , | |
| ZI . | | | | | į | • | | | |
| Construction work in progress (CWIP) | | • | | • | 1 | • | • | | |
| Intangible assets | • | | | | | | | | |
| Total nondepreciable capital assets | | • | • | | ı | • | • | | |
| Depreciable capital assets: | | | | | • | , | , | | |
| Buildings and building improvements | | | | | , | • | • | | |
| Improvements, outer tran outcomes Infrastructure | ٠ | ٠. | | • | • | | • | | |
| Leasehold improvements | • | | • | 1 | • | • | | | |
| Personal property: | | | | , | 1 | • | r | • | |
| Library books and materials | • | | * | Î I | , , | | | | |
| Intangible assets | | - | | | | | | | |
| Total depreciable capital assets | | | • | | | | | | |
| Total capital assets | | | | 3 | | • | | | |
| Less accumulated depreciation: | | | | | | | | | |
| Buildings and building improvements | | | | | | | | | |
| Improvements, other than buildings | | | • | | | | 1 | • | |
| Leaschold improvements | • | •. | | , | • | | • | • | |
| Personal property: | | • | • | • | 1 | • | • | | |
| Equipment Library books and materials | | | • | | • | 1 | | • 1 | |
| Intangible assets | | , | | | | | | | |
| Total accumulated depreciation | | | | | | | | | |
| | \$ | 3 | • | | | | - | | |
| | | | | | | | | | |
| Detail of depreciation and amortization expense for the y | expense for the year ended June 30, 2010: | | | | | | | | |
| Depreciation and amortization expense related to capital ass \$ \text{Amortization expense related to other assets} | 1 I | | | | | | | | |
| Total denreciation and amortization | - S | | | | | | | | |
| | | | | | | | | | |
| Detail of intangible assets as of June 30, 2010: | | | Accumulated | | | | | | |
| | Nonamortizable | Amortizable | Amortization | | | | | | |
| Easements | • | | • | | | | | | |
| Rights | | • | • | | | | | | |
| Websites | • | • | • | | | | | | |
| Computer software | • | | | | | | | | |
| Licenses and permits | | • | | | | | | | |
| Copyrights | . 1 | ٠ | • | | | | | | |
| Trademarks | 1 | • | • | | | | | | |
| Others (please list): | • | | • | | | | | | |
| Add description | • | • | • | | | | | | |
| Add description | • | | • | | | | | | |
| Add description | • | • | • | | | | | | , |
| Add description | | | | | | | | | |
| Add description | • | • | • | | | | | | |
| Add description | • | | • | | | | | | |
| Add description | | 1 | | | | | | | |
| Add description Add description | | | | | | | | | |
| Add description | • | • | • | | | | | | |
| Add description | | | , | | | | | | |
| Total Intangible Assets | 9 | | | | | | | | |
| | | | | | | | | | |

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3.3

HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION Other Information June 30, 2010 (for inclusion in the California State University)

| 4 Long-term liabilities activity schedule: | | | | a | | | | | |
|---|--------------------------|-----------------------------|-------------------|-----------------------------|-----------|------------|--------------------------|--------------------|----------------------|
| | Balance June 30, 2009 | Prior period adjustments | Reclassifications | June 30, 2009 (restated) | Additions | Reductions | Balance June 30, 2010 | Current portion | Long-term portion |
| Accured compensated absences | 69 | | | \$ | 1 | ! | | | |
| Capitalized lease obligations: | 1 | ĺ | i. | 1 | 1 | 1 | 1 | 1 | 1 |
| Gross balance Unamortized premium on capitalized lease obligations | ŀ | | | | C. Carlo | | | | |
| Total capitalized lease obligations | j | | | | 1 | | | | |
| I one-term debt obligations: | | | | | | | | | ı |
| Revenue Bonds | 1 | 1 | | | | | ! | 1 | 1 |
| Other bonds (non-Revenue Bonds) Commercial Paper | | 1 1 | | 1.1- | 1 | l | 1 | 1 | l |
| Other: Calconia State Introceity Rick Management Authority Loan | 2.535,000 | - | . 1 | 2,535,000 | I | l | 2,535,000 | 1 | 2,535,000 |
| Description | | 1 | ! | l | 1 1 | 1 1 | | | 1 1 |
| Description | ! | !!! | | | | I | 1 | 1 | 4 |
| Description | . 1 | 1 | | | | | 1 1 | | 1 1 |
| Description | - 000 | | | 2 535 000 | | | 2.535.000 | | 2,535,000 |
| Total long-term debt obligations | 7,333,000 | | | | | | | | |
| Unamortized bond premium / (discount) | | . | | | İ | | | 1 | |
| Change and the contraction of the Change of | 2,535,000 | | . 1 | 2,535,000 | 1 | | 2,535,000 | | 2,535,000 |
| Total long-term liabilities | \$ 2,535,000 | 1 | | \$ 2,535,000 | | - | \$ 2,535,000 | | \$ 2,535,000 |
| | | | | | | | | | |
| 5 Future minimum lease payments - capital lease obligations: | | | Drincinal and | | | | | | |
| | Principal | Interest | Interest | | | | | | |
| Year ending June 30: | 89 | | | | | | | | |
| 2011 | T | k. | | | | | | | |
| 2012 | 1 | | | | | | | | |
| 2013 | | | . 1 | | | | | | |
| 2015 | | I | 1 | | | | | | |
| 2016-2020 | | 1 | | | | | | | |
| 2021-2025 | | | ! | | | | | | |
| 2026-2030 | | 1 , | | | | | | | |
| 2031-2035 |] | | | | | | | | |
| 2041-2045 | ı | 1 | ļ | | | | | | |
| 2046-2050 | | I | 1 | | | | | | |
| 2051-2055 2056-2060 | 1 1 | | | | | | | | |
| Total minimum lease payments | | | l | | | | | | |
| Less amounts representing interest | | | 1 | | | | | | |
| Present value of future minimum lease payments | | | - Line | | | | | | |
| Less: current portion | | | | | | | | | |
| Capitalized lease obligation, net of current portion | | | \$ | | | | | | |

HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION Other Information June 30, 2010 (for inclusion in the California State University)

| 6 Long-term debt obligation schedule | | 4 | | • | All other long-term | | | Total | |
|--|-----------|---------------------------|---------------------------|------------|---------------------|---------------------------|-----------|------------|---------------------------|
| | Principal | Revenue Dougs Interest | Principal and Interest | Principal | Interest | Principal and Interest | Principal | Interest | Principal and Interest |
| Vear ending line 30 | | | | | | | • | | |
| 2011 | ! \$ | 1 | s | 5 | 44,500 \$ | 44,500 \$ | | s 44,500 | 3 44,500 |
| 2012 | I | ŀ | 1 | 1 3 | 44,500 | 44,500 | 000 353 6 | 15,000 | 2 \$50 000 |
| 2013 | i | I | | 2,535,000 | 15,000 | 2,330,000 | 7,255,000 | 000,421 | 1 |
| 2014 | ì | | 1 | | | | | - | ale and a second |
| 2015 | 1 1 | | | . 1 | 1 | ١ | 1 | l | 1 |
| 2016-2020 | 1.1 | | ı | ,1 | 1 | I | 1 | 1. | 1 |
| 2021-2025 | 1 | | . 1 | ŀ | ı | . 1 | i | ļ | 1 |
| 0507-0707 | 1 | 1 | . 1 | 1. | I | 1 | ,1 | I | 1 |
| 2031-2033 | 1 | 1 | | 1 | 1 | i | I | l | 1 |
| 2020-2010 | 1 | J | ı | ŀ | 1 | l | I | | l |
| 2046-2050 | | İ | | 1. | | l . | 1 | l | 1 |
| 2051-2055 | 1 | İ | ł., | | 1 1 | | | | |
| 2056-2060 | | | | \$ 235 000 | 104 000 | \$ 2,639,000 \$ | 2,535,000 | \$ 104,000 | \$ 2,639,000 |
| Total | • | | | | | | | | |
| | | | | | | | | | |
| THE CONTRACT OF THE CONTRACT O | | | | | | | | | |
| 7 Calculation of net assets - Invested in capital assets, net of related deot | | • | | | | | | | |
| | Auxilian | Auxiliary Organizations | Total | | | | | | |
| | GASB | FASB | Auxiliaries | | | | | | |
| | | | | | | | | | |
| 7.1 Calculation of net assets - Invested in capital assets, net of related debt | | 9 | . I | | | | | | |
| Capital assets, net of accumulated depreciation | | 1 1 | | | | | | | |
| Capitalized lease obligations - current portion | alam . | ! | Ì | | | | | | |
| Lone-term debt obligations - current portion | 1 | 1: | ! | | | | | | |
| Long-term debt obligations, net of current portion | 1 | (2,535,000) | (2,535,000) | | | | | | |
| Portion of outstanding debt that is unspent at year-end | 1 | • | • | | | | | | |
| Other adjustments: (please list) | | 000 202 6 | 000 363 6 | | | | | | |
| Non-endowed property | 1 | 2,535,000 | 2,555,000 | | | | | | |
| Add description | I 1 | ı I | waren | | | | | | |
| Add description | -1 | 1 | ļ | | | | | | |
| Add description | -1 | | | | | | | | |
| Net assets - invested in capital assets, net of related debt | \$ | s - s | 3 | | | | | | |
| 7.2 Calculation of net assets - Restricted for nonexpendable - endowments | | | | | | | | | |
| Portion of restricted cash and cash equivalents related to endowments | · · | s | | | | | | | |
| Endowment investments | l | 16,628,796 | 16,628,796 | | | | | | |
| Other adjustments: (please list) | - | (3 061 430) | (3.061.430) | | | | | | |
| Less temporarily resultated endowment net assets Less unrestricted endowment net assets | ì | 298,437 | 298,437 | | | | | | |
| Add temporarily restricted quasi endowments considered nonexpendable | 1 | 2,883,025 | 2,883,025 | | | | | | |
| Add unrestricted quasi endowments considered nonexpendable | - | 318,002 | 318,002 | | | | | | |
| Add Schatz Tree Farm Land | I | 0/2,000 | 000,570 | | | | | | |
| Add description Add description | ĺ | 1 | . 1 | | | | | | |
| Add description | 1 | 1 | | | | | | | |
| Add description | · I | 1 | 1 | | | | | | |
| Add description | | | | | | | | | |
| Net assets - Restricted for nonexpendable - endowments per SNA | S | s 17,741,830 \$ | 17,741,830 | | | | | | |
| | | | | | | | | | |

Other Information June 30, 2010

(for inclusion in the California State University)

| | Transactions with Related Entities | | | | Amount |
|----|--|-----------|----------------|------------|-----------|
| | Payments to University for salaries of University personnel working on contracts, grants, and other p | orograms | | | \$ —— |
| | Payments to University for salaries of University personnel working oil contracts, grants, and other p | programs | | | 197,693 |
| | Payments to University for other than salaries of University personnel | | | | 983,591 |
| | Payments received from University for services, space, and programs | | | | 703,371 |
| | Gifts-in-kind to the University from Auxiliary Organizations | | | | 1,775,220 |
| | Gifts (cash or assets) to the University from recognized Auxiliary Organizations | | | | • • |
| | Accounts (payable to) University (enter as negative number) | | | | (10,351) |
| | Other amounts (payable to) University (enter as negative number) | | | | 2.652 |
| | Accounts receivable from University | | | | 3,652 |
| | Other amounts receivable from University | | | | _ |
| | | | | | |
| 1 | Other Postemployment Benefits Obligation (OPEB) | | | | |
| | Annual required contribution (ARC) \$ | | | | |
| | Contributions during the year | | _ | | |
| | Increase (decrease) in net OPEB obligation (NOO) | | | | |
| | NOO - beginning of year | | | | |
| | NOO - end of year \$ | | - | | |
| | 1000 - City of year | | | | |
| | CASD Statement No. 40. | | | | |
| 10 | Pollution remediation liabilities under GASB Statement No. 49: | | | | |
| | Description | Amount | _ | | |
| | Add description \$ | _ | | | |
| | Add description | _ | | | |
| | Add description | | | | |
| | Add description | _ | | | |
| | Add description | | | | |
| | Add description | | | | |
| | Add description | - | | | |
| | Add description | | | | |
| | · | | | | |
| | Add description | | | | |
| | Add description | | - | | |
| | Total pollution remediation habilities | <u></u> | | | |
| | Less: current portion | | - | | |
| | Pollution remedition liabilities, net of current portion | | = | | |
| 11 | The nature and amount of the prior period adjustment(s) recorded to beginning net assets | | | | |
| | | Net Asset | | | |
| | | Class | | Amount | |
| | | | | Dr. (Cr.) | |
| | Net assets as of June 30, 2009, as previously reported | | \$ | 16,952,211 | |
| | Prior period adjustments: | | | | |
| | 1 (list description of each adjustment) | | | | |
| | 2 (list description of each adjustment) | | | | |
| | 3 (list description of each adjustment) | | | | |
| | 4 (list description of each adjustment) | | | | |
| | 5 (list description of each adjustment) | | | | |
| | | | | | |
| | | | | | |
| | | | | ··· | |
| | 8 (list description of each adjustment) | | | water | |
| | 9 (list description of each adjustment) | | | _ | |
| | 10 (list description of each adjustment) | | \$ | 16,952,211 | |
| | Net assets as of June 30, 2009, as restated | | ~ _ | ,, | |

Other Information June 30, 2010

(for inclusion in the California State University)

Provide a detailed breakdown of the journal entries (at the financial statement line item level) booked to record each prior period adjustment:

| | | Debit | Credit |
|---|--------------|--------------|--|
| Net asset class: | · | | |
| 1 (breakdown of adjusting journal entry) | | | |
| 1 (bloakdown of adjusting journal time) | \$ | | |
| | | | ********** |
| Net asset class: | | | |
| 2 (breakdown of adjusting journal entry) | | | |
| | | | |
| | | | • |
| Net asset class: | | | |
| 3 (breakdown of adjusting journal entry) | | | |
| | | | |
| | | | |
| Net asset class: | | | |
| 4 (breakdown of adjusting journal entry) | | | |
| | | | |
| N'at agest alogge | | | |
| Net asset class: 5 (breakdown of adjusting journal entry) | | | |
| 3 (breakdown of adjusting journal ondy) | | · | |
| | | | · · |
| Net asset class: | | | |
| 6 (breakdown of adjusting journal entry) | | | |
| | | · | |
| | | | - |
| Net asset class: | | | |
| 7 (breakdown of adjusting journal entry) | | | |
| | | | |
| | | | |
| Net asset class: | - | | |
| 8 (breakdown of adjusting journal entry) | | | |
| | | | and the same of th |
| Net asset class: | | | |
| 9 (breakdown of adjusting journal entry) | | | |
| 7 (orcandown or adjusting journal entry) | | | |
| | | | |
| Net asset class: | | | |
| 10 (breakdown of adjusting journal entry) | - | | |
| 10 (01111111111111111111111111111111111 | | | |

HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION NOTES TO SUPPLEMENTARY INFORMATION June 30, 2010

NOTE 1 - SUPPLEMENTARY SCHEDULES

As an auxiliary organization of the California State University (CSU), Advancement Foundation is required to include audited supplementary information in its financial statements in the form and content specified by CSU. As a result, there are differences in the reporting format between Advancement Foundation's financial statements and the supplementary schedules for CSU.

Investments

Other long-term investments on the schedule of net assets consist of the investments of nonendowed funds. Endowment investments includes net earnings on endowments in excess of corpus.

Net Assets

For purposes of the supplementary schedules, quasi-endowments are recognized as permanent endowments. Net assets restricted for expendable-other consist of temporarily restricted net assets that are not quasi-endowed. Unrestricted net assets consist of unrestricted net assets that are not quasi-endowed.

| Net assets restricted for nonexpendable-endowments: | |
|---|------------------|
| Permanently restricted net assets | \$ 14,540,803 |
| Quasi-endowed unrestricted net assets | 318,002 |
| Quasi-endowed temporarily restricted net assets | 2,883,025 |
| Total | \$ 17,741,830 |

Nonoperating Revenues and Expenses

For purposes of the supplementary schedules, Advancement Foundation does not meet the criteria to be considered an auxiliary enterprise. As a result, Advancement Foundation's revenues and expenses are considered to be nonoperating.

| Noncapital gifts: Unrestricted contributions Temporarily restricted contributions Transfers Total | \$ <u>\$</u> | 931,653 1,478,946 843,499 3,254,098 |
|--|-----------------|--|
| Investment income, net: Net investment return on non-endowed investments Unrestricted LAIF interest income Investment fees related to non-endowed investments Total | \$ | 424,200 1,859 (48,392) 377,667 |

HUMBOLDT STATE UNIVERSITY ADVANCEMENT FOUNDATION NOTES TO SUPPLEMENTARY INFORMATION June 30, 2010

| Endowment income: | _ | |
|--|----|-----------|
| Net investment return on endowed investments | \$ | 1,359,889 |
| Investment fees related to endowed investments | | (320,948) |
| Total | \$ | 1,038,941 |

Investment and endowment income include interest and dividend revenues and net realized and unrealized gains and losses.

| Other nonoperating revenues (expenses): Administrative cost recovery revenue Distributions of earnings Non-endowed withdrawals General and administrative expenses Total | \$ | 287,885 (491,541) (1,883,213) (252,944) (2,339,813) |
|---|----|---|
| Additions to permanent endowments: Permanently restricted contributions Transfers Total | \$ | 332,489 629,971 962,460 |

NOTE 2 - DISTRIBUTIONS OF EARNINGS

Earnings were distributed as follows:

| Humboldt State University Sponsored Programs Foundation | \$ 452,772 |
|---|----------------------|
| Humboldt State University | 30,720 |
| Humboldt State University Center | 8,049 |
| Total | \$ <u>491,541</u> |

NOTE 3 - LONG TERM DEBT OBLIGATION

California State University Risk Management Authority (CSURMA) granted a loan to Advancement Foundation on August 26, 2008. The proceeds of \$2,535,000 financed the acquisition of property located in Arcata, California. The loan is unsecured. All principal and any remaining unpaid interest will be due and payable on October 31, 2013. The loan is non-amortizing, with interest due and payable quarterly. The interest rate charged is equal to the rate of interest paid to CSURMA for funds invested with CalTrust. For the fiscal year ended June 30, 2010, Advancement Foundation incurred interest expense of \$17,720, at an average interest rate of .69%. For the following three years, it is estimated that Advancement Foundation will pay interest of \$44,500 per year for two years and \$15,000 in the final year, based on an estimated interest rate of approximately 1.755%.